



# Blueprint "New Skills Agenda Steel": Industry-driven sustainable European Steel Skills Agenda and Strategy (ESSA)

## Digital transformation in European Steel Industry: state of art and future scenario

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#### Summary

The current technological transformation in the European industry is driven by seven drivers of changes (as listed in ESSA project):

- 1. Advanced manufacturing (Industry 4.0)
- 2. Advanced materials development
- 3. Complex and global supply chains
- 4. Market competition and over-capacity
- 5. Life cycle design, pollution prevention and product recyclability
- 6. Decarbonisation and energy efficiency
- 7. Evolution of customer requirements. ESSA thus constitutes an industry driven European technologies for low-carbon production.

However, digitalization can be considered the main driver that directly impacts on the advanced manufacturing and transversally affects all the others. As consequence, it can be said that the technological transformation in the European Industry is driven by digitalization, aiming mainly to increase the production efficiency and sustainability in order to reduce the industrial environmental impact. That is particularly true for the energy-consuming industry, like the steel industry. The digital transformation of the steel production mainly concerns the application of the related technologies on the steel production processes, where the ongoing technological developments are focused on two fields:

1) advanced tools for the optimization of the whole production chain and 2) specific technologies for low-carbon production.

Starting with some necessary definitions, next paragraphs describe the current state of this technological transformation with an analysis of the main developments funded by EU Research Programs achieved in the above fields. In addition, the analysis of the Best Available Techniques (BAT) document provides information, mainly based on the application of digitalization systems, in particular in the Energy management, Water and Wastewater management and in some production processes. The application of BAT aims at achieving continuous improvements in the steel sector, in particular regarding quality, costs, energy consumption and environmental performance. In this context, digital technologies help to reach these objectives, adapting and integrating them with the traditional ones and with the new process. For this reason, the analysis of this document can be a good starting point to understand the innovative and emerging techniques for the steel production processes.

The effects of digitalization on the steel industry workforce as well as the future economic developments are also described in the following paragraphs.

Concerning the methodology, this deliverable has been prepared following an integrated research approach. It foresees to collect all the necessary information through desk research (European funded projects and literature) and a survey addressed to steel companies. To this aim, an explorative questionnaire (see Annex 1) has been launched to gather specific information directly from steel industry.

This version of the deliverable is largely based on the desk research and integrated with the survey results through the dedicated questionnaire addressed to the European steel companies. This survey was launched at the beginning of June 2019, and made online available (https://cardiff.qualtrics.com/jfe/form/SV\_cOVWH19wfk28kdL). Data collected from the survey have been statistically

analysed in order to provide a feedback, directly from the sector, about the technological transformation affecting the steel industry. The main results are reported in the dedicated paragraph.

#### **Definitions**

Digitization, digitalization and automation are the three distinct, but merging concepts. Digitization and digitalization are closely associated. According to the Oxford English Dictionary (OED), the term "digitization" is defined as "the action or process of digitizing; the conversion of analogue data (esp. in later use images, video, and text) into digital form". On the other hand, the term "digitalization" is "the adoption or increase in use of digital or computer technology by an organization, industry, country, etc." (Oxford English Dictionnary, 2016), "Digitalization is the use of digital technologies in order to change a business model and to provide new revenue and value producing opportunities." (Bloomberg, 2018). By summarizing, the term "digitalization" indicates the transformation of interactions communications, business functions and business models into digital ones. It concerns the use of "digital technologies" and digitized and natively digital data to achieve revenue, improve business, replace/transform business processes and create an environment for digital business. In general terms, "digitalization" consists in the integration of digital technology into areas of a business (i-SCOOP, 2016). The term "automation", mainly used in the industrial context, is defined as "the use or introduction of automatic equipment in a manufacturing or other process or facility" (Oxford English Dictionnary, 2016). In addition, from a technological perspective, Groover defines automation as "the technology by which α process or procedure is accomplished without human assistance" (Groover, 2001) (Schumacher, 2016).

The term Industry 4.0, introduced in 2011, refers to the fourth industrial revolution and produces interoperability, decentralization of information, real-time data collection and heightened flexibility. In order to understand the difference between the I3.0 and I4.0 it is important to underline the changes introduced in the previous Industry revolutions (Chan, 2019). In particular, the 1st industrial revolution refers to the mechanization of production performed manually by hand. In this context, steam and water power were used for mechanization of work. The 2<sup>nd</sup> industrial revolution concerned the transformation by the introduction of electricity in the various processes, allowing for mass production with assembly lines. The first electric assembly line was built in 1870. As far as the steel sector is concerned, it was characterized by the invention of the production area, the improvement of transportation technologies and the electrification of industrial processes as well as by the production of cheap steel through the Bessmer process and the introduction of the open heart furnace (Steel Sector Careers, 2019) The 3<sup>rd</sup> industrial revolution consisted in the use of Information Technology (IT) and computer technology to automate processes. In Industry 3.0, the processes were automated by using logic processors and IT. In particular, these processes operate automatically without human interference, but there is still a human aspect behind it, which should make corrections. In this period of transformation robots were used into the processes to perform the tasks previously performed by humans, resulting in manual work reduction and in industrial output increase. Furthermore, it was characterized by the development of the work in assembly lines and factories, focusing on optimisation and the removal of production inefficiencies (Steel Sector Careers, 2019). Finally, the 4<sup>th</sup> industrial revolution (Industry 4.0) consists in the presence of new interconnected technologies in plant operations. In particular, it is based on enhancing automation and connectivity with Cyber Physical Systems (CPS), that

include smart machines, storage systems and production facilities capable of autonomously exchange information, triggering actions and control each other independently. The information exchange, through the Industrial Internet of things (IIOT), is done by sensors working in real time and transferring data to a local server or a cloud server, where the analysis of the data is carried out by developing predictive models. They help the organization to anticipate some irregularities in the processes (Predictive Maintenance), thanks to the data (Big Data) captured by the sensors. The data analysis helps to maintain the processes as well as to improve manufacturing processes, material usage, supply chain and life cycle management of the product.

The basic difference between Industry 3.0 and Industry 4.0 is that in the second one the machines work autonomously without the intervention of a human while in the industry 3.0 the machines are only automatized. Similarly, in the Industry 4.0 the tool changes are automatic but all parameters, important to carry out the process, are recorded by hundreds of sensors and the optimum settings are carried out on its own, based on the large amount of data to compare and optimize the process.

### 1 Determination of the current state of the digital transformation of the European Steel Industry

#### 1.1 Current state of the digitalization transformation in the European Industry

Companies are committed to be more and more competitive about globalization and intensification of competitiveness, the volatility of market demands, shortened innovation and product life-cycles as well as the increasing complexity around products and processes. According to Eurostat (Eurostat, 2018), Information and Communications Technologies (ICTs) have quickly become an integral part of how enterprises function and its extensive use has had a profound impact on how businesses run (e.g. the organisation of the internal communications, the sharing of the information with business partners, or a communication with the customers).

The digitalization is a central topic in the European industry, revolutionizing the design, production and organization of the global value chain as well as the distribution and payment of goods. The digital technologies promote new processes implementation along the entire value chain, through manufacturing and sales to services, concerning the use of a product, performed by research and development activities. For this reason, digitalization should be considered a holistic approach that covers all areas and functions of a company in order to exploit digital potentials and analyze each stage of its value chain. Digitalization is not a simple transfer from analog to digital data and documents, but it is the stronger networking between the business processes, the creation of efficient interfaces and the integrated data exchange and management (Bogner, Voelklein, Schroedel, & Franke, 2016). According to (Commission, 2017), the future of industry will be digital. Digital transformation is the core of the ongoing industrial revolution. Some new Key Enabling Technologies (KETs) are represented by new generation of sensors, Big Data, Machine Learning, Artificial Intelligence (AI), Internet-of-Things (IoT), Internet-of- Services, Mechatronics and Advanced Robotics, Cloud Computing, Cybersecurity, Additive Manufacturing, Digital Twin. Their application will lead to develop new skills and new competencies as well as new business models, with the aim of achieving the production optimization. This can allow the manufacturing industries improving their competitiveness and efficiency, thanks to a

higher inter-connection and cooperation, sharing resources belonging to the industries, such as plants, people and information. The digitalization could be *ex novo* applied to a new plant, but, on the other hand, new technologies can be adapted to existing plants (Beltramini, Guarnacci, Intini, & La Forgia, 2017).

There are some challenges that industries are facing, such as:

- Ensuring continued responsiveness in order to fulfil the changing future demand and securing the market position;
- Preserving competitiveness through efficient process and cost structures, by also resources saving;
- Achieving a higher level of product quality;
- Maximizing plant performance, by also minimizing maintenance and low capital lock-up;
- Planning a flexible production by also guaranteeing timeliness of delivery (Reifferscheid, 2017).

These challenges can be achieved through the main features of the Industry 4.0, such as real-time capability, interoperability and the horizontal and vertical integration of production systems through ICT systems (Ibarra, Ganzarain, & Igartua, 2018). In addition, a flexible production is related to a flexible work and, consequently, to significant impacts on labour content and work organisation in the near future. In this regard, the workforce will need to have strong self-organisation and multi-tasking skills, according to education and lifelong learning initiatives in order to upgrade their existing skills.

The 4<sup>th</sup> industrial revolution is represented by the Industry 4.0, and both the European government and the individual Member States are promoting its policies. Such term, Industry 4.0, originally first appeared in Germany based on initiative of the German Government's High Tech 2020 Strategy (Commission, 2017). It is characterized by the spread of cyber-physical systems, AI, IoT, Big Data, Cloud Computing and M2M (Machine to Machine) communication. The complexity of the products manufactured is increasing, while their lifetime is becoming shorter, due to this complexity (Tokody, 2018). The bases for the development of "Industry 4.0" are an intelligent networking of machines, electrical equipment and modern Information Technology (IT) systems, with the main aim to optimise the processes and to increase the productivity of value creation chains (Stahl, 2016).

According to DIA (the European Digital Industry Alliance): "By 2025, Europe could see its manufacturing industry add gross value worth 1.25 trillion euros – or suffer the loss of 605 billion euros in foregone value added" (DIA, 2018).

The strategy of Industry 4.0 is based on the creation of intelligent factories, with upgraded manufacturing technologies and transformed by CPSs, the IoT and the cloud computing. In the Industry 4.0, the combination of embedded production system technologies with intelligent production processes aims at achieving a new technological age. In this context, Zhong, Xu, Klotz, and Newman (Zhong, Xu, Klotz, & Newman, 2017) carried out a study where three distinct manufacturing systems in Industry 4.0 have been highlighted and where each system is characterized by its proper challenges and opportunities. The first system is intelligent manufacturing system (IMS), also known as smart manufacturing: in this system, the employment of advanced manufacturing technologies and information permit to optimize the process of producing goods and services. The second manufacturing environment is viewed as IoT-enabled manufacturing, relying on the employment of smart manufacturing objects (SMOs) and the third major manufacturing is cloud manufacturing. The intelligent systems involve the development of competitive, sustainable, safe, economic, flexible manufacturing systems that can be organized into a functional network.

In different possible scenarios, manufacturers can generate revenue growth, as follows:

- Adopting more flexible production lines, robotics and 3D printing in order to manufacture products with higher customization;
- Implementing innovative business models, such as machines as a service;
- Deploying augmented reality to develop new services;
- Expanding their efforts to increase use for Industry 4.0 technologies, such as autonomous robots and plant-wide optimisation processes (in production and maintenance).

Nevertheless, according to an estimation performed by The Boston Consulting Group (BCG, 2015), the full shift to I4.0 could take 20 years. This can be due to the fact that the Small and Medium-sized Enterprises (SMEs) in the manufacturing companies do not frequently use the key enabling technologies, compared to the larger companies. The adoption of digital technologies strongly varies with company size. For instance, in Europe, only 36% of surveyed companies with 50-249 employees use industrial robots compared to 74% of companies with over 1000 employees (Jäger, Moll , & Dr. Lerch, 2015). Large enterprises have a scale advantage and more capacity to employ at least some IT/ICT specialists, i.e. data sharing infrastructure such as Enterprise Resource Planning (ERP) is much more common in large companies. However, SMEs are relatively active on social media (44 %) and the usage of mobile internet, allowing employees to exploit business application, is also becoming more common (European, 2017).

The new digital technologies, overall indicated as Industry 4.0, have been in depth affecting industries. Concerning the business processes, Industry 4.0 will have a positive effect, making them more efficient and productive. For instance, the product will extract greater value from data for usage-based design and mass customization, resulting in opening to new markets.

However, existing studies on the future manufacturing work identify also some negative aspects and risks. Pfeiffer (Pfeiffer, 2017) developed a new interpretation of Industry4.0, criticizing the facts that Industry 4.0 arise in a new level of technological development and that Industry 4.0 will retain a competitive advantage in a global market. According to (Pfeiffer, 2016), it is not possible that Industry 4.0 magically solve some societal problems that were once thought to be insoluble—not only in Germany but across the world, so Industry 4.0 should be considered as part of a newly emerging global production regime. The diffusion of digital technologies will have also consequences for jobs and skills, especially for the low-skilled works and repetitive tasks (Botthof & Hartman, 2015) (Hirsch-Kreinsen & Ittermann, 2015). Typical low-skilled activities in industry include manual operation of specialized machine tools, shot-cycle machine feeding, repetitive packaging tasks, monotonous monitoring tasks and many warehousing and commissioning functions in logistics (Abel, Hirsch-Kreinsen, & Ittermann, 2014). Even if the digitalization may accelerate and, in some cases, further automate processes, the human experience is an aspect that cannot be substitute. For instance, in DROMOSPLAN project (DROMOSPLAN, 2016-2019), it is likely that the upskilling will occur and it seems that the low-skilled jobs that drones are designed to replace will actually remain. Therefore, there are some different scenarios and paths which will be depicted subsequently in the 3.1 paragraph. For instance, in the mining and metals industry, particularly in the emerging economies, the digitalization will potentially create skills and pay gap between the highly skilled digital workforce and the more traditional workforce (World Economic Forum, 2017). For this reason, significant changes in workforce skills, organizational structures, leadership mechanisms and corporate culture will be required.

Consequently, new digital skills are needed for workforce with competencies aligned to industry-specific requirements, in particular competences in science, technology, engineering, and mathematics. This involves both attracting and recruiting new talent as well as re-skilling current employees, by performing training programs. In addition, the workforce should get into the habit of continuous learning, not only simply based on their own professions but also on an interdisciplinary perspective. For this reason, it is not important to have a digital workforce for future, but a future workforce able to guickly adapt, and to innovatively think and work, in order to contribute to make the companies more competitive. In addition, the re-designing work processes will aim to reduce the skill mismatch between jobs and employees as well as secure their jobs in the coming years (Ustundag & Cevikcan, 2017). The new technologies could also improve the health and safety of workforce, due to the reduced human involvement in dangerous locations as well as the minimal and remote interactions in harsh environments. In addition, through the industrial digitalization, a greener production (increased energy efficiency and CO<sub>2</sub> utilisation), new and safer jobs (by using robots for some hazardous work), innovative and more customised goods and services could be achieved (DIA, 2018). However, it is difficult to predict what will be the effect of the digital/digitized technologies, as, compared to the past, there is a high level of discontinuity in the implementation of the new technologies.

Furthermore, the European manufacturing industry is facing the global competition. For instance, China is progressively turning its attention to increase its industrial base and focusing on particular technologies and strategic value chains. The *Made in China 2025* (Liu, 2016) strategy is a ten-year plan, aiming to upgrade Chinese industrial base by focusing on 10 key industries. In the short and medium term this strategy can offer attractive opportunities for some European businesses, by providing critical components, technology and management skills. Nevertheless, in the long term, *Made in China 2025* can be an import substitution plan, particularly where Chinese companies can close the technology gap, compared to the European companies.

The challenge for some manufacturing companies is to evolve towards a new production system, increasingly flexible and tailored on the needs of customer. In this context, as the European steel industry is competing on high value goods and high-quality products, integration and digitalization as well as speed, flexibility, quality, efficiency, security are the key features to maintain the competitiveness.

#### 1.2 Current state of the digitalization transformation in the European Steel Industry

The steel sector in Europe has an annual turnover of EUR 166 billion and it is responsible for 1.3% of EU GDP. In 2015 it provided 328 000 direct jobs with an even greater number of dependent jobs. Although the steel industry remains a highly energy intensive industry, in Europe this sector is characterised by modern, energy and CO<sub>2</sub> efficient plants producing high value added or niche products for the world market, based on an outstanding R&D network (Commission, 2018). There are several ways in which the European Steel industry deals with digitalization and Industry 4.0. The industry workforce is ageing across the European Union and there are relatively fewer younger workers. On one hand, experienced workers have deep industry knowledge, but, on the other hand, they are less comfortable with digital tools or collaborative work and more resistant to training and learning. As companies are encountering a skill gap, among other actions, they are adapting their employment policies and practices to this situation. In the South East of Asia at a Tata Steel site, for instance, a substantial progress in refocusing its internal culture has been made in order to ensure a culture of multigenerational digital innovation: the company attempted to connect the younger workers generation under 30 with

the older leadership team (Forum, 2017). EUROFER has highlighted its aims in order to find an alignment among the commitment of the European steel industry, the EU institutions, member states and relevant stakeholders on an EU Masterplan for a competitive, low-carbon European steel value chain (EUROFER, 2018). Peters (2017) argues that the digitalisation in the steel industry is a pre-condition for Industry 4.o, since Industry 4.o is much more than digitalisation, Industry 4.o is more a paradigm/philosophy than a technology. The European Commission communicates to the industry, Member States and EU institutions that in the steel sector the Europe cannot compete on the basis of low wages or deteriorating working conditions and social standards. Innovation, technology, quality and highly skilled people are the basis for competitiveness (Commission, 2018). A modern and competitive steel industry can be built and maintained by a highly trained workforce and a robust industrial base is essential for Europe's economic growth. Preserving industrial knowledge and a skilled workforce, in particular regarding young employees, is an important asset of EU's base metal industry (Commission, 2016). For example, in Czech Republic, the steel industries lag behind with respect to Europe by 20% in adopting new technologies and a guarter of domestic businesses do not have any comprehensive concept for digital transformation, even if in these last few years investments in modernizing production and in reducing environmental impacts have been done (E15.CZ, 2018). The investment on modernization production is related to the decrease of risks. The risk of reducing jobs, due to implementation and use of new technologies (elimination of hard work, modern machines replacing the older technologies, etc..) leads not only to the decrease of risks for workers, but also to changes in working time (i.e. changes in length of shifts, changes in length of working week and time off) (OS'KOVO, 2019).

#### 1.3 Digitalisation as a support for the steel production

The steel production is a very complex process and the application of new technologies can really support the optimization of the entire production. The intelligent combination of process automation, information technology and connectivity enable the digitalization of steel production that goes far beyond the conventional automation of industrial production. According to (Herzog, et al., 2018), the digitalization of steel production can be considered as the consequent application of the new technologies to fulfil steel producer's requirements. Quality, flexibility and productivity are the focus topics, but, in addition, a production system needs to ensure the visibility of the real-time operational data and provides insight for a better and faster decision-making along the value chain, from product design, sourcing, to supply, logistics, distribution, sales.

In the last few years, some new changes in the digitalization are becoming apparent also in the steel industry, even if there is a big difference, for instance, between the assembly process for producing automobiles and the continuous process for making steel. It is very difficult and expensive to apply a decentralized, unmanned autonomous system, which is useful in assembling components, to the continuous process of steel, which involves liquid steel at high temperatures moving at high speeds (Cheong, 2016).

Looking in more detail at the processes affected by the Industry 4.0, it can be said that the "down-stream" production areas like rolling and coating/finishing and the interaction with customers in the organizational domain are expected to be the most affected ones (Neef, Hirzel, & Arens, 2018). The main challenges facing the European iron and steel industry on the way towards Industry 4.0 are related to legacy equipment, uncertainty about the impact on jobs and issues of data protection/safety.

Furthermore, concerning the main barriers and driving forces about the implementation of the Industry 4.0, results from the survey carried out by (Neef, Hirzel, & Arens, 2018) showed that the technical barriers are considered less important than organizational issues. On one hand, the survey results showed that internal management represents the driving force for implementing the Industry 4.0 projects. On the other hand, technology and production, although important, are less crucial. In addition, technological innovations resulted to be driven by external parties, according to the tendency of the steel manufacturers to depend on external expertise and to cooperate with external partners for implementing Industry 4.0 solutions.

The lack of qualified personnel was a recurring issue during the interviews and was also rated as a very relevant in the survey. The main possible explanations on the current skill gaps overall perception are: the increased use of digital technologies, the lack of suitable educational programs, and the delays in training provision after the introduction of a technological innovation. Nevertheless according to (Steel Sector Careers, 2019) another challenge for the European steel industry is to attract and retain qualified personnel. This is due especially for three general aspects:

- Difficulty in integrating new technologies and processes among site workers, especially when it comes to older employees.
- A strong age gap between the workers that are currently employed and prospective employees creates knowledge transfer issues: this passage of knowledge is at risk, as the mismatch between the individuals leaving the industry and those entering it is increasing.
- A lack of investment in training and education from steelmaking companies as well as an insufficient amount of in-house training provided by companies, coupled with a general lack of talent management strategies.

Another barrier is related to the short payback requirements, which might affect the implementation, since Industry 4.0 projects are often expected to yield both economic benefits and contribute to company strategy. This is in line with results showing that steel manufacturers tend to rely on external expertise and cooperating with external partners when implementing Industry 4.0 solutions.

#### 1.4 The Best Available Techniques (BAT)

The "Best Available Techniques (BAT) Reference Document for Iron and Steel Production" (Roudier, Sancho, Remus, & Aguado-Monsonet, 2013), according to the Directive 2010/75/EU of the European Parliament and Council on Industrial Emissions (Integrated Pollution Prevention and Control) (Directive, 2010), presents the results of an exchange of information between EU Member States, the industries concerned, non-governmental organizations promoting environmental protection and the European Commission. The main four routes for the production of steel are analysed in the document. The BAT Conclusions concern the processes involved in traditional routes of the iron and steelmaking and they are generally applicable.

The topics presented in the document have been analysed and the information, mainly based on the application of digitalization systems, have been extracted. A summary, focused on the main topics (such as Energy Management and Water and Wastewater management) as well as the iron and steel production processes where digital technologies are applicable, has been carried out.

**ENERGY MANAGEMENT** - In order to improve the energy efficiency in integrated steelworks, there are some important items. In particular, the online monitoring is focused on the digitalization. It is

used for the energy flows and combustion processes. The stored data can be analysed and the online monitoring is used in order to avoid energy losses in the flares and combustion processes.

The continuous monitoring systems for all energy-related process parameters can be used to optimize process control and enable instant maintenance. On the other hand, reporting tools are useful in order to check the average energy consumption of each process. In addition, controlling energy aims at optimising energy consumption and cost savings. An energy controlling system is useful for comparing actual data with historical data.

In integrated steelworks, potential process-integrated techniques are used to improve energy efficiency through the optimization of process gas utilization. These techniques include the use of a computer-controlled calorific value control system.

Currently, in iron and steelmaking processes, monitoring and control computer-based systems aim to optimize the processes, to increase energy efficiency and maximize the yield, by also continuously adjusting online relevant parameters. Furthermore, the continuous monitoring of emissions, coming from relevant sources, can allow quantifying emissions and can control the abatement systems.

Concerning the Energy management, BAT is focused on the reduction of thermal energy consumption by using a combination of the techniques, such as process control optimization including computer-based automatic control systems, online monitoring for the most important energy flows and combustion processes.

In addition, BAT is to reduce primary energy consumption by the optimization of energy flows and of utilisation of the extracted process gases such as coke oven gas, blast furnace gas and basic oxygen furnace gas. On this subject, the optimization of the off-gases management in an integrated steelwork represents also a key aspect of industrial symbiosis. Although off-gases are currently used outside the steel production, such as in power plants, heat and steam production, the new developed approaches (e.g. Decision Support System) could be exploited for the application in other industrial sectors.

WATER AND WASTEWATER MANAGEMENT - As far as the Water And Wastewater Management is concerned, BAT consists in the measurement or assessment of all relevant parameters necessary to steer the processes from control rooms through modern computer-based systems, that are focused on the continuous adjustment and on the optimization of the processes online, in order to increase the energy efficiency and to maximize the yield and to improve maintenance practices.

BAT CONCLUSIONS FOR BLAST FURNACES - BAT is focused on preheating the hot blast stove fuel gases or combustion air using the waste gas of the hot blast stove and on the optimising the hot blast stove combustion process.

On this subject, the optimization of the energy efficiency of the hot stove, different techniques or a combination of them can be applied. Some of them are focused on the digitalization, such as the use of a computer-aided hot stove operation. In order to maximize benefits through the implementation of the computer-aided control a fourth stove, in the case of blast furnaces with three stoves, could be built.

BAT CONCLUSIONS FOR BASIC OXYGEN STEELMAKING AND CASTING - BAT is based on minimizing dust emissions through process integrated techniques, such as general techniques to prevent or control diffuse or fugitive emissions, and through the appropriate enclosures and hoods

with efficient extraction and a subsequent off-gas cleaning, using a bag filter or an ESP. In order to prevent diffuse and fugitive emissions from the relevant BOF process secondary sources, among different processes management technologies, computer control and optimisation of the steelmaking process are included (e.g. preventing or reducing slag slopping).

Finally, in the "Best Available Techniques (BAT) Reference Document for Iron and Steel Production" **EMERGING TECHNIQUES** are defined as innovative techniques that have not yet been applied in the industrial sector on a commercial basis. On this subject, these techniques may be applied to the iron and steel sector. For instance, they include: novel pollution prevention and control techniques under development, that can provide future economic or environmental benefits; techniques to address environmental issues, having only recently gained interest to the sector.

#### 1.5 Digitalization and RFCS Projects

The RFCS (Research Fund for Coal and Steel) represents the most important program for developing technologies in the European steel sector. Consequently, this program concerns the innovation in the digitalization of the steel industry as well. In a recent study 145 RFCS-projects have been identified, with the total budget of 250.1 Mio. Euro (Arens, Neef, Beckert, & Hirzel, 2018) resulting in an average budget per project of 1.7 million euros (Neef, Hirzel, & Arens, 2018). These projects concern some aspects of digitization and industry 4.0 (e.g. adaptive online control, through-process optimization, through-process synchronization of data, zero-defect manufacturing, traceability, intelligent and integrated manufacturing). In the RFCS program, within the Technical Group- Steel 9 (TGS9), Factorywide control, social and environmental issues, digitalization and industry 4.0 projects are included. However, also other TGSs, such as Steelmaking processes (TGS 2) and Casting (TGS 3) include high rates of digitalization projects, while the others, such as (Ore agglomeration and ironmaking, TGS 1, Hot and cold rolling processes, TGS 4, Finishing and coating, TGS 5) include one third of the projects with elements of digitalization. The main research institutions are participating in the RFCS program are: the German VDEh-Betriebsforschungsinstitut (BFI), followed the Swedish R&D institution Swerea MEFOS/KIMAB, the Italian based institutions RINA Consulting-Centro Sviluppo Materiali and the Scuola Superiore Sant'Anna as well as the Belgian Centre de Recherches Metallurgiques. The most active companies among the RFCS-projects are: ArcelorMittal, ThyssenKrupp and Tata Steel and to some extend also Gerdau and Voestalpine. The plant manufacturers rarely are involved in R&D projects, but that they are key players to patents, such as Primetals and SMS Siemag, followed by Danieli.

Some Use Cases of KETs (BCG, 2015) in the steel industry, with particular focus on the RFCS projects have been identified, as follows:

Internet of Things (IoT) system: The IoT is referred to an inter-networking world in which various objects are embedded with electronic sensors, actuators, or other digital devices, so that they can be networked and connected with the purpose of collecting and exchanging data (Xia, Yang, Wang, & Vinel, September, 2012). An online monitoring system based on an IoT system architecture is composed of four layers: 1) sensing, 2) network, 3) service resource, and 4) application layers. The proposed system has been implemented and demonstrated through a real continuous steel casting production line and integrated with the Team Center platform (Zhang, Liu, Zhou, & Shen, 2016). An example is provided also by TRACKOPT (2017-2020) (TRACKOPT, Ct. N° 753592, 01/01/2018-

30/06/2021), an ongoing project, which aims to implement automatic ladle tracking systems, in order to ensure the tracking of the product from steelmaking via casting to delivery.

Big data Analytics and Cloud Computing: big data analytics concern the algorithms based on historical data that identify quality problems and reduce product failures. In the manufacturing industries, including the steel industry, conventional database technology presents some difficulties in completing the capture, storage, management and analysis of the large amounts of structured and unstructured data. Big-data technology uses new processing modes in order to achieve valuable information from various data types, and, consequently, to in-depth understand, gain insight and make discoveries for accurate decision making. In particular, the Big-Data solutions are currently used for quality monitoring and improvement on steel products. For instance, in order to reduce the crack or scratch defects on steel slabs, the prediction or the detection of them in the production earlier stage is necessary. The prediction of the surface defects on steel slabs can be based on the online collected data from the production line. An accurate prediction of surface defects is important for online adjusting the process and for reducing their occurrence. The main problem is that the samples for normal cases and defects are usually unbalanced. In particular, the number of defective samples is usually much fewer than that of normal cases. On this subject a one-class SVM (Support Vector Machine) classifier based on online collected process data and environmental factors for only normal cases was proposed in order to predict the occurrence of defects for steel slabs (Hsu, Kang, & Weng, June 20–21, 2016). On the other hand, the main aim of the cloud computing is to give on-demand computing services with high reliability, scalability and availability in a distributed environment. Moreover, in the cloud computing, everything is treated as a service (i.e. XaaS), e.g. SaaS (Software as a Service), PaaS (Platform as a Service) and IaaS (Infrastructure as a Service) (Xun, 2012). Some examples of RFCS projects in such issues are:

- TRACKOPT (2017-2020) (TRACKOPT, Ct. N° 753592, 01/01/2018-30/06/2021) Multi-Objective Optimization (MOO) Framework and data analytics, as well as acoustic sensors are used in order to increase factory output (avoided hold-ups or downgrading of products, due to mix-up of ladles) and improve safety in steelworks.
- Quality4.o (2018-2021) (Quality4.o, Ct N° 788552, 01/06/2018-30/11/ 2021): in this running project, advanced AI and Machine Learning-based analytics also suitable to big data processing are exploited with the aim to the quality management. Within this project, an adaptive platform will be developed allowing online analytics of large data streams to realize decisions on product quality and provide tailored information of high reliability.
- PRESED (2014-2017) (PRESED, Ct. No. RFSR-CT-2014-00031, 01/07/2014-31/12/2017) such project proposed a solution built around Big data, Feature Extraction, Machine Learning, Analytics Server and Knowledge Management in order to analyse automatically the sensorial time series data.
- NewTech4Steel (2018-2021) (NewTech4Steel, Ct No 800677, 01/06/2018-30/11/2021) this ongoing project focuses on dedicated use cases in steel industry developing and implementing methodologies, meeting the requirements of examined steel processes and exploiting all the technological and scientific possibilities offered by latest technologies, concerning data handling and data analysis. Exploitation of advanced Al and Machine Learning-based analytics also suitable to big data processing are used in order to process performance monitoring.
- **CyberMan4.0** (2018-2021) (CyberMan4.0, 2018-2021) where big-data tools and techniques are applied to merge process and product data in order to forecast quality downgrading, faults,

anomalies, residual life of critical components in order to timely plan suitable and cost-effective maintenance interventions.

DROMOSPLAN (2016-2019) (DROMOSPLAN, 2016-2019) a project still running where new sensors data will be produced in order to prove and evaluate the benefits deriving from Unmanned Aerial Vehicles (UAV) technology in two steelworks (TKSE Duisburg, ILVA Taranto). The implementation of real use cases with autonomous flight and the experimental feasibility for indoor applications will be demonstrated and proven (CSM, 2019).

Robot-assisted production: it is based on the use of humanoid robots that perform operations, for instance, assembly and packaging. In the last few decades, automation and robotics have achieved more importance for the manufacturing industry, due to demands for higher quality, faster delivery time and reduction of cost. For instance, if existing technologies are enhanced with part of automation and the use of robots in the steelmaking, the improvement of surface quality of steel products can be achieved. An example is provided by the ongoing RFCS project ROBOHARSH (ROBOHARSH, 2016-2019), which firstly introduces some concepts of human-robot symbiotic cooperation in the steel industry for the development of a complex maintenance procedure (Colla, et al., 2017). In this project, one of the main results is that the operator role is changing, becoming a supervisor and, therefore, there is no replacement of the worker but a safer and heavy weight operation reduction. Another example is DROMOSPLAN (DROMOSPLAN, 2016-2019), which aim is to use in steel plants the UAVs in order to substitute men in all those operations related to the monitoring, maintenance and safety. In particular, it makes robust autonomous flying UAVs tailored for steel industry through: the improvement of general robustness of UAV in harsh environment, by integrating sensor and protections; the development of dedicated software (algorithms for autonomous flight and cooperative strategy, integrated system for data acquisition); the implementation of management strategy (analysis of legal and company constraints, training system for operators). As in the ROBOHARSH project, the results of the research suggest that the substitution of men is premature to envisage at this stage. In this project, chemical, attitude and positions sensors have been used as well as Video transmission device, MAVlink protocol and algorithms for autonomous and robust flight. DESDEDMONA (DESDEMONA, 2018-2021) is another example where procedures for steel defect detection by robotic and automatic systems such as UAVs and ground mobile robots will be developed.

**Production line simulation**: the software, based on a novel approach, allows assembling line simulation and optimization. The simulation optimization solution approaches in the analysis of complex systems have been developed in the steel sector. In particular, the development of decision support systems aims at investigating potential changes to the designs and operations. Some RFCS projects examples are, as follows:

- GASNET (2015-2018) (GASNET, Ct No. RFSR-CT-2015-00029, 01/07/2015-30/06/2019) (Colla, et al., 2019) (Matino, Dettori, Colla, Weber, & Salame, 2019) (Matino, Dettori, Colla, Weber, & Salame, 2019) (Dettori, Matino, Colla, Weber, & Salame, 2018) where Machine Learning tools and technologies such as Hammerstein Wiener (HW) models, Neural Networks and predictive modelling are used in order to improve energy efficiency and environmental sustainability of the steelmaking processes.
- SOPROD (2014-2017) (SOPROD, Ct No. RFSR-CT-2014-00028, 01/07/2014-31/12/2017) (lannino, Vannocci, Vannucci, Colla, & Neuer, 2018): this project used and implemented several key enabling technologies for the vision of Industry 4.0. A combination of real-time and de-centralized

optimizations for scheduling, an automatic process self-optimization and autonomous communication among the processes have been used in order to improve product intelligence and autonomous communication. Objected-Oriented Programming (OOP), Python language, LabView, MongoDB and Optical character recognition are some of the used technologies.

- AdaptEAF (2014-2017) (AdaptEAF, Ct. N° RFSP-CT-2014-00004, 01/07/2014-30/06/2017): the aim
  of this project was to set up an adaptive online control for the electric arc furnace considering the
  properties of the charged materials, optimizing the efficiency of the chemical energy input by reducing the total energy consumption and improving the metallic yield.
- TRACKOPT (2018-2020) (TRACKOPT, Ct. N° 753592, 01/01/2018-30/06/2021) includes also the review of the transferability of the tracking system to other parts of the steel production in order to improve plant wide monitoring of products and processes.
- Cyber-POS (2016-2019) (CyberPos, Ct No. 709669, 01/07/2016-31/12/2019) is a project where simulation and verification tools as well as a new IT framework for establishing the feasibility, safety and benefits of CPPS (Cyber Physical Production System) in the framework of "Steel Industry 4.0 Automation" are being introduced.
- OptiScrapManage (2014-2017) (OptiScrapManage, Ct. N° RFSR-CT-2014-00007, 01/07/2014-30/06/2017): the modern techniques of process monitoring and control through multi-criteria approach of performances indicators, together with the optimization activity have been used. Acoustic and hyperspectral sensors as well as laser scanner are some of the used technologies.

**Self-Organizing Production**: it concerns the automatic coordination of machines, leading the optimization of their utilization and output. The self-organizing product concerns the decentral instead of central solutions. It includes the new combination of resources, equipment and personnel, based on a close interaction within them with a master computer. The Self-Organizing Production increases automation and leads to the real time control of production networks. Some examples of RFCS projects are:

- Cyber-POS (2016-2019) (CyberPos, Ct No. 709669, 01/07/2016-31/12/2019): in this ongoing project, process (thermal, rolling, transport) models, material-quality models, logistics/scheduling models and communication (computers, software, networks) models are merged and used for production optimization, enabling fast dynamic and flexible reaction on changes in set-points, production routes, process disturbances or interruptions.
- TRACKOPT (2018-2021) (TRACKOPT, Ct. N° 753592, 01/01/2018-30/06/2021): thanks to this project, an automated system, that reliably monitors the movement of the ladle, is developing. Innovative sensors and instrumentations are applied. Optimization of ladle logistics, production planning and safety are developing.
- Quality4.o (2018-2021) (Quality4.o, Ct N° 788552, 01/06/2018-30/11/ 2021): a customer/supplier exchange of quality relevant information is expected in this running project, enabling lower production costs, increased yield and improved identification of quality problems in steel production processes.
- DYNERGYSteel (2014-2017) (DYNERGYSTEEL, Ct. No. RFSR-CT-2014-00029, 01/07/2014-31/12/2017) (Marchiori, et al., 2018) (Marchiori, et al., 2017): simulation, decision support procedures, control tools have been implemented in this project at several steelmaking plants to improve power management capability and the power engagement forecast.

- AdaptEAF (2014-2017) (AdaptEAF, Ct. N° RFSP-CT-2014-00004, 01/07/2014-30/06/2017): in this
  project, on-line information on bath level, steel and slag amount, scrap melting progress and energetic behavior have been used for model based on-line control of scrap charging as well as
  chemical energy input via burners and oxygen injectors.
- PRESED (2014-2017) (PRESED, Ct. No. RFSR-CT-2014-00031, 01/07/2014-31/12/2017): its aim was to develop new methodologies and tools to help plants in order to improve the quality of their products and reduce their manufacturing costs by tools which allow: 1. Optimize the manufacturing process by identifying the main causes of bad quality. 2. Predict the quality of the product in order to better characterize it and reduce the costs.
- SOPROD (2014-2017) (SOPROD, Ct No. RFSR-CT-2014-00028, 01/07/2014-31/12/2017) (lannino, Vannocci, Vannucci, Colla, & Neuer, 2018): in this project, a de-centrally optimization considering a detailed product and process knowledge facilitates a process self-optimization by using individual product properties and processing information of neighboring processes.
- DESDEMONA (2018-2021) (DESDEMONA, 2018-2021): by the use of advanced tools, in this project, novel design methods, systems, procedure and technical solution will be developed and sensing and automation technologies for the purpose of self-inspection and self-monitoring of steel structures will be integrated.
- PlantTemp (2015–2018) (PLANTTEMP, Ct. N° RFSP-CT-2015-00026, 01/07/2015-30/06/2018), : the project developed an operator advisory system covering the electric arc furnace and casting processes, meeting the target casting temperature, by saving energy and material consumption.
- AUTOADAPT (2015-2018) (AUTOADAPT, Ct. N° RFSR-CT-2015-00030, 01/07/2015-31/12/2018): the proposed expandable system in this project aims to apply self-learning methods for adapting such automations to new products and plants. Genetic Algorithms, polynomial models, iterative learning control methods and feed-forward control are some of the used technologies.
- **INFOMAP** (2015-2018) (INFOMAP, Ct. N° RFSR-CT-2015-00008, 01/07/2015-31/12/2018): this project developed a tool for objective interpretation of maps from different devices along the process route, generating concise data suitable for use within automatic control/advisory systems.

**Cyber Physical Systems (CPS):** CPS are integrations of computation, networking, and physical processes. Embedded computers and networks monitor and control the physical processes, with feedback loops where physical processes affect computations and vice versa (Systems, s.d.). The representation and transformation of traditional rolling mills into Cyber-Physical-Systems is addressed in the ongoing projects Cyber-POS and CyberMan4.o, respectively:

- CYBER-POS (2016-2019) (CyberPos, Ct No. 709669, 01/07/2016-31/12/2019) whose aim is to develop a virtual simulation platform for the design of cyber-physical production optimization systems (CPPS).
- CyberMan4.o (2018-2022) (CyberMan4.o, 2018-2021): investigations on new methods and experimental tools will validate approach and expected benefits like flexibility, machine uptime and costs. In this ongoing project, four use cases will be developed considering flat products, an innovative rolling mill for long products, the hot and cold rolling roll shop management for flat products connecting product quality and machine status as a valuable indicator of health awareness.

**Smart supply network**: the monitoring of an entire supply network enables better supply decisions. In the steel industry, the supply chain requires the consideration of numerous factors and objectives. The smart supply networks optimize the steelworks production processes from the raw materials to

the final products by using models as part of the integrated supply chain. Some RFCS projects examples can be provided by:

- GASNET (2015-2018) (GASNET, Ct No. RFSR-CT-2015-00029, 01/07/2015-30/06/2019) (Colla, et al., 2019) (Matino, Dettori, Colla, Weber, & Salame, 2019) (Matino, Dettori, Colla, Weber, & Salame, 2019) (Dettori, Matino, Colla, Weber, & Salame, 2018): a simulation tool of the network of process gas and steam including their generation and flows as well as a multi-level strategy for optimization of gas and steam networks have been developed.
- Quality4.o (2018-2021) (Quality4.o, Ct N° 788552, 01/06/2018-30/11/2021) whose aim is to reach a new level of customer-supplier collaboration over the complete supply chain.

Vertical/Horizontal Integration: horizontal integration refers to integration between a resource and an information network within the value chain while vertical integration is related to networked manufacturing systems within the intelligent factories of the future and personalized custom manufacturing (Zhou , Liu, & Lifeng , 15-17 August 2015). Some examples of RFCS projects in this context are DYNERGYSteel (2014-2017) (DYNERGYSTEEL, Ct. No. RFSR-CT-2014-00029, 01/07/2014-31/12/2017) (Marchiori, et al., 2018) (Marchiori, et al., 2017), SOPROD (2014-2017) (SOPROD, Ct No. RFSR-CT-2014-00028, 01/07/2014-31/12/2017) (lannino, Vannocci, Vannucci, Colla, & Neuer, 2018) and also Quality4.0 (2018-2021) (Quality4.0, Ct N° 788552, 01/06/2018-30/11/ 2021) where the new level of customer-supplier collaboration will be established by means of the horizontal integration of quality information over the complete supply chain comprising the full exploitation of all available quality information and knowledge from the measurement up to the final product at downstream industries.

Predictive Maintenance: based on remote monitoring of equipment, it allows to repair prior to breakdown. Predictive maintenance techniques can be implemented by equipment monitoring combined with intelligent decision methods. Machine Learning and Data Mining techniques can be used to draw insights from the data and accurately predict results in order to support decision-making and, consequently, to help steel companies to improve their operations and competitiveness. An RFCS example is the on-going Cyberman4.0 (2018-2022) (CyberMan4.0, 2018-2021) which aims at turning maintenance strategy in steel industry from preventive to optimize predictive maintenance by experimental systems and tools built upon the Industry 4.0 enabling technologies proposing the Integrated Maintenance Model 4.0 (IMM4.0) applied into the rolling area.

**Cyber Security**: the cybersecurity should be considered, particularly for the Internet-based services. In (Flatt, Schriegel, Jasperneite, Trsek, & Adamczyk, 2016) the procedural model for a Cyber-Security analysis based on reference architecture model Industry 4.0 and the VDI/VDE guideline 2182 is shown for the use case of a Cloud-based monitoring of the production.

Augmented Work, Maintenance and Service: by applying the fourth dimension, which means the use of the augment reality, the operating guidance, the remote assistance and the documentation are favored. Augmented Reality represents one of the most interesting technologies for companies, particularly for improving the maintenance services. For instance, remote maintenance based on remote connection can be carried out by a service technician who is virtually connected. This results in travel costs and time saving, and with a quick problem solving. An example in the steel industry is provided by the RFCS project TeleRescuer (2014-2017) (TeleRescuer, Ct. N° RFCR-CT-2014-00002, 01/07/2014-30/06/2017) where a system for virtual teleportation of rescuers to subterranean areas of coal mine has been developed by using special unmanned vehicle (UV) capable of moving within the area.

**Self-driving logistics vehicles**: it is based on fully automated transportation systems that are used within the factory. The use of intelligent software to support intralogistics operations helps companies to improve processes and to make faster them. In a steelworks it is important to supply and dispose raw materials in the plant, to transport intermediate products and to removal finished as well as to handle by-products, such as bulk material or slag. The use of an intelligent transport control system can allow to plan and control the internal transport orders, although there is a high level of complexity. This can result in increasing productivity and service levels and cutting costs. Through the intelligent systems, transportation can be intelligently controlled. An example is the ongoing RFCS project **TRACKOPT** (2018-2021) (TRACKOPT, Ct. N° 753592, 01/01/2018-30/06/2021).

Some further RFCS projects started in 2012 related to the enabling technologies are: **IConSys**, (IConSys, 01/07/2012-31/12/2015) (Colla, et al., 2016), developing an Intelligent Control Station, supporting decision making in rolling and finishing, **I2MSteel** (I2MSteel, 01/07/2012-31/12/2015), developing a factory and company-wide automation and information technology for the intelligent and integrated manufacture steel and **EvalHD** (EVALHD, 01/07/2012-31/12/2015) (Brandenburger, et al., 2016), which investigates aspects related to the implementation of Industry4.o-related concepts, tools and technologies (Commission, 2016).

Digitalization of knowledge management. Due to an increasing competitive market, the steel sector has been committed to face significant challenges in the digitalization. Although this process has already started, further improvement can be achieved. On this subject, the knowledge and experience of the technical staff represents the basis of this improvements. The main barriers about the usage of this knowledge and experience are represented by their heterogeneous distribution over the individual staff members, human obliviousness, and knowledge erosion by leaving staff members. The RFCS project "KnowDec" (KnowDec, RFSR-CT-2009-00031, 01/07/2009-31/12/2012) aimed at investigating and implementing a method for the collection, representation, storage and utilisation of the human knowledge to exploit it in computer based applications. The new developed approach was based on the methodology knowledge-based decision support system. This can allow the operators of the quality department to capture their experiences concerning to the approval of slabs. The experiences collected are stored in the knowledge base and can be used for decision support to give advices in similar cases.

Initiatives on digitalization and Industry 4.0 include also the Integrated Intelligent Manufacturing (I2M) Working Group of the ESTEP Platform, founded in 2008, which has published the first edition of I2M Roadmap for European Steel Manufacturing in 2009 with a vision up to 2020, when this was an emergent concept in Steel Manufacturing. This ESTEP Working Group covers a broader range of stakeholders and it consists of plant manufactures and several European Universities and R &D Institutions. Recently, a workshop on the concept and operational benefits of the Digital Twins in the steel sector has been held in Brussels (ESTEP, 2018). In addition, the Working Group Planet, among different areas, covers also the Digital technologies for environmental impact assessment. Digital technologies are usually applied in order to improve the flexibility and the reliability of process and to improve the product quality. In addition, they can be applied for monitoring and assessing the environmental performance of processes, improving control of production and auxiliary processes that have an environmental impact, providing key performance indicators for resources efficiency (ESTEP, 2017).

#### 1.6 Digitalization and other Projects

According to (Nils Naujok, 2017), the European steel industry faces important challenges due to cost pressure (e.g. lower demand from Russia and increasing over capacity), regulatory requirements (e.g. efficient use of resources and energy), product and service requirements (e.g. shorter product life cycle and shift from commodity steel towards heterogeneous product portfolio). Industry 4.0 is moving by combining vertical and horizontal integration with customer access and business models, since one of its main goals is to optimize a process, to make the best or most effective use of it, minimizing cost and maximizing throughput and/or efficiency.

In order to achieve these important challenges, over the last few decades, the European steel industry has been involved in several policy activities, R&D projects and patents in the field of digitalization. In addition to the European RFCS program , the European Union research and the innovation-funding program has included the 7<sup>th</sup> Framework Program (FP7) (2007–2013) and its successor Horizon 2020 (2014–2020) (Commission, 2018).

Furthermore, projects focused on the steel industry digitalization are funded by other European programs, i.e., Eureka and SPIRE. EUREKA is a pan European network for market-oriented, industrial R&D (Eureka, 2018), while SPIRE, which stands for Sustainable Process Industry through Resource and Energy Efficiency (Commission, Sustainable Process Industry, 2018), is a public private partner-ship under the Horizon 2020 program for the most important European process industries, including the steel industry. Most of these projects started between 2014 and 2017. Nevertheless, digitalizing the steel industry started before calling these activities Industry 4.0 (Hecht, 2017). On this subject, some projects, starting in the early 1990s and covering some aspect of digitalization of the steel industry, have been identified.

Among the EUREKA projects, BRICK (1990–1993) aimed at reducing downtimes at steel converters by predicting failures. In addition, other 32 activities in the field of digitizing the European steel industry have been identified. They cover, for instance, proper research projects funded by national ministries or innovation agencies. OREXPRESS (1990-1993) is another EUREKA project whose aim was to produce a logistical information and a scheduling system for the transportation of bulk materials on the European inland waterways. The targets of a subsequent project, called TAM (1993-1997), were to integrate advanced techniques for measurement analysis and diagnosis of industrial equipment and installations for maintenance purposes as well as to develop tools (modelling, data collection and treatment) helpful for the interpretation of measurements and establishing inspection methodologies applicable to industrial systems' maintenance. A more recent project, called H2PREDICTOR (2000-2004), developed a new standard product to be used at any tank or RH-type of vacuum degassing plant for steel where the main output from the processing is color video images. A neural computing model analyses the information, both image and key process input variables. It started in 2014 and ended in 2017, having as main objective to design and develop a new advanced technology to optimize and improve the productivity of rolling mills and skin pass, improving process efficiency, quality of material produced and reducing their operating costs.

As far as the H2020 projects are concerned, in **WaterWatt** the mission is to remove market barriers for energy efficient solutions, in particular the lack of expertise and information on energy management and saving potential in industrial water circuits (WaterWatt, Grant Agreement No 695820). The project outputs include digital products aimed at managers and workers to improve efficiency. **FACTS4WORKERS**, Worker-Centric Workplaces for Smart Factories, is another H2020 project which

is integrating already available IT enablers into a seamless & flexible Smart Factory infrastructure based on worker-centric and data-driven technology building blocks (FACTS4WORKERS, 01/12/2014-30/11/2018).

In through cross-sectorial digital solutions with specific demo in steel industry, other SPIRE projects face this issue are:

- **DISIRE** (DISIRE, 01/01/2015-31/12/2017) introduces novel concepts on modelling, control and big data processing in production processes to improve product quality and reduce energy consumption;
- CoPro (CoPro, 01/11/2016- 30/04/2020) aims to develop process monitoring and optimal dynamic planning, scheduling and control;
- **FUDIPO** (FUDIPO, 01/10/2016- 30/06/2020) develops a future process optimization system, using adaptive modes in a machine learning approach;
- MORSE (MORSE, 1/10/2017-30/9/2021) develops model-based, predictive raw material and energy optimization tools for the whole process route in steel industry;
- **RECOBA** (RECOBA, 1/1/2015-31/12/2017) aims to maximise and optimize efficiency in the process industry for the management of batch processes;
- **COCOP** (COCOP, 2016-2020) enables the plant-wide monitoring and control by using the model-based, predictive, coordinating optimisation concept by integrating with local control systems.

Among FP7 (2007–2013), **AREUS** (AREUS, 1/9/2013-31/8/2016) concerns of integrated technologies for robotic production system and robotic manufacturing processes optimization environment.

Concerning other activities, a project on industry 4.0 has been developed at Dillinger. It is a real-time forecasting project for a BOF supposed to be adaptive (i.e. it learns and therefore fine-tunes a production process based on the data from the manufacturing process) (Group, 2014). Another project, leading by SSAB, aimed at making available information and instructions relating to any steel item, regardless of where it is produced: each link in the chain can use and accumulate information, creating a basis for both the circular and platform economy (SSAB, 2017). In addition, concerning patents, no significant increase of patenting activities has been carried out over time.

#### 1.7 Technologies for low-carbon steel industry in EU funded project

A competitive and low-carbon European steel industry is a fundamental objective as defined in EU Masterplan (EUROFER, 2018).

In the path of sustainability, the resource-intensive sectors will suffer of substantial changes (ILO, 2012). In this context, the circular economy keeps products and materials at a high level of utility, maximizing the product life and promoting the reuse, refurbishment and the recycling (Foundation, 2013). The biggest change, however, could be the re-allocation of production: the extraction of primary resources and the production of metals will be replaced by the recycling and reprocessing of secondary metals, causing important employment losses in the mining and manufacturing. (ILO, 2018).

Although, in a first analysis, competitiveness seems strongly linked to digitalization, with special regard to the increased efficiency, both in process and quality, environmental issues (e.g. CO₂ reduction) can benefit from the KETs application. Advanced process monitoring and increased quality lead to a

major efficiency. However, low-carbon steel production also requires the development of dedicated technologies. Concerning the digitalization, the RFCS and H2020 (2014-2020) programs represent the most important instruments for the EU funded research projects in the field of CO<sub>2</sub> mitigation technologies.

The project **LOWCARBONFUTURE** (LOWCARBONFUTURE, Ct No 800643, 01/04/2018- 31/03/2020.) summarizes, evaluates and promotes research projects and knowledge dealing with CO<sub>2</sub> mitigation in iron and steelmaking. The list of applicable technologies for CO<sub>2</sub> mitigation, developed in EU funded projects, are grouped in three pathways: Carbon Direct Avoidance (CDA), Process Integration (PI) and Carbon Capture, Storage and Usage (CCU).

CDA technologies mainly consist in iron ore reduction by hydrogen (produced by H<sub>2</sub>O electrolysis) and syngas from biomass and Fe reduction by electrolysis through ULCOWIN (iron ore particles suspended in alkaline solution) and ULCOLYSIS (iron ore dissolved in molten slag). The last two technologies were developed in ULCOS (2004–2010) (ULCOS, Ct No 515960, 1/9/2004 – 31/8/2010), a major RTD program, coordinated by ArcelorMittal, aiming at find innovative and breakthrough solutions to decrease the CO2 emissions of the steel industry. In this context one of the main project is HYBRIT (HYBRIT, 2016-2024) which is an initiative of three companies, SSAB, LKAB and Vattenfall, co-financed by Swedish Energy Agency, aiming to develop the world's first fossil-free ore based steel making technology using hydrogen to replace carbon as reductant. This project is a multi-phase project started in 2016 with a pre-feasibility study with the objective to gain knowledge and to create a basis for further studies and experiments in pilot scale. It also defined the prerequisites for establishing a pilot-plant including the basic design, location and major technologies to be used in the next step.

CDA technologies are also to produce a green industrial hydrogen via reversible high-temperature electrolysis designing, manufacturing and operation of a high-temperature electrolyser as a reversible generator based on the solid oxide cell technology in an industrial environment **GrInHy** (GrInHy, Ct No 700300, 1/3/2016- 28/2/2019. ). To make hydrogen meet future needs of low carbon manufacturing value chains, fully scale demonstration of an electrolyser unit for H2 production and grid balancing services with next generation electrolysis technology has been done in **H2Future** (H2Future, Ct No 735503, 01/01/2017-30/06/2021).

Other CDA technologies concern iron production by electrochemical reduction of its oxide for high CO2 mitigation, IERO (IERO, Ct No RFSR-CT-2010-00002, 1/07/2010-30/06/2014) and to obtain a stepwise transformation of carbon-based steelmaking into hydrogen-based steelmaking, as in SALCOS project (SALCOS, Ct No 768788, 1/10/2017-30/09/2022) where the transition from Blast Furnace (BF) route to the direct reduction route was implemented.

Within the CDA technologies also falls the projects dealing with renewable energies as **SIDERWIN** (SIDERWIN, 1/10/2017-1/09/2022) project, which focuses on electrolysis process using renewable energies to transform iron oxides into steel plate offering a CO<sub>2</sub>-free steel production.

**Process Integration (PI)** includes technologies with reduced use of carbon. Several EU projects in this field have been funded for the development of specific technologies for:

• Reduction of coke utilisation in BF operations through, i.e., optimisation of the flow rate at the wall, IDEOGAS (IDEOGAS, 1/3/2006 – 28/2/2009)

- Organic sludges in steelmaking, as **OSMet S2** (S2, Ct No 2017-01327) project that aims at using sludge from pulp and paper, which contains valuable components (coal and lime), in various metallurgical applications to reduce climate impact while, at the same time, sustainably reducing waste to landfill for the pulp and paper industry.
- Smelting reduction, that is the reduction of ore in liquid phase, as the advanced smelting reduction experimental campaign in **HISARNA B, C & D** project (HISARNA, 1/07/2011-31/12/2014).
- Biomass utilization in sinter plant, i.e. the alternative carbon sources (incl. biomass) for sintering
  of iron ore are analysed, pre-treated and evaluated in ACASOS (ACASOS, Ct No RFSR-CT-20070003, 1/07/2007-31/12/2017.).
- Better use of steel plant gases (in BF):CO2RED (CO2RED, Ct No 745604, 1/03/2018-29/02/2020) which focused on reheating furnaces, or REGTGF (REGTGF, Ct No RFSR-CT-2003-00036, 1/09/2003-31/12/2006.) that focused on the improvement of top gas fired reheating, and direct reduction furnaces for high temperature using innovative regenerative burners. RenewableSteelGases (RenewableSteelGases, 01/03/2017-29/02/2020) aims to develop a complete process chains for the energy efficient use of steel gases by integrating renewable energy.
- Alternative fuels for electric arc furnace (EAF) (incl. biomass), as in SHOCOM (SHOCOM, Ct No RFSR-CT-2005-00001, 1/07/2005-30/06/2008), Torero (TORERO, Ct No 745810, 1/05/2017-30/04/2020) also including syngas production from biomass to be used in reheating furnaces as in GREENEAF (GREENEAF, Ct No RFSR-CT-2009-00004, 1/7/2009-30/06/2012) and GREENEAF2 (GREENEAF2, Ct n° RFSP-CT-2014-00003, 01/07/2014-30/06/2016).
- Energy recovery from off-gases
- Utilization of waste low temperature heat from production processes.
- Process optimization in terms on energy register, CO2-monitoring and waste heat power generation. Several projects deal with this optimisation, as ENCOP (ENCOP, Ct No RFSR-CT-2009-00032, 1/07/2009 31/12/2013), dealing with the overall energetic optimisation of steel plants, IDEOGAS (IDEOGAS, 1/3/2006 28/2/2009), focusing on injection of reducing gas in BF and top gas recycling, LoCO2Fe (LoCO2Fe, 1/05/2015-31/10/2018), developing a low CO2 iron and steelmaking integrated process route and STEPWISE (STEPWISE, 1/05/2015-30/04/2019), dealing with a novel technology for capturing CO2 from blast furnace gas emitted by the iron and steel industry, based on the so-called sorption enhanced water gas shift process (SEWGS).

Moreover, within the technologies to reduce the carbon use, Destiny (DESTINY, 1/10/2018-31/03/2022) aims at developing and demonstrating a new concept of firing granular feedstock for materials transformation using full microwave heating as an alternative and complement to the existing conventional production.

**CCU technologies** concern the different methods for carbon capture based on chemical/biological processes of CO<sub>2</sub> conversion and CO<sub>2</sub> capturing by mineral raw materials.

Within the CCU technologies, conversion of industrial CO2 into biofuels is the focus of several projects, as **BIOCON-CO2** (BIOCONCO2, 1/01/2018-31/12/2021) dealing with the transformation of CO2 resulting from the iron, steel, cement and electric power industries into value-added chemicals and plastics using anaerobic microorganisms, aerobic microorganisms and enzymes. The use of carbon from metallurgic gases as raw material for chemical products as well as use of surplus energy from renewable sources were the focuses of **CarbonNext** (CarbonNext, 1/09/2016-31/08/2018.) project, which evaluates the potential use of CO2/CO and non-conventional fossil natural resources as feed-stock for the process industry in Europe.

By means of the so-called carbonation, products, which, for instance, can be used in the construction sector, are to be formed from CO2-containing industrial waste gases and mineral feedstocks. The project I3UPGRADE (I3UPGRADE, 01/06/2018-31/12/2021) aims at the intelligent and integrated upgrade of carbon sources in steel industries through hydrogen intensified synthesis processes and advanced process control technologies.

Other projects dealing with a more efficient CO<sub>2</sub> capture are: **FresMe** (FreSMe, 1/11/2016-31/10/2020) demonstrating how the CO<sub>2</sub> captured from the steel process can produce methanol fuel that will be used as fuel in the ship transportation sector, **M4CO<sub>2</sub>** (M4CO<sub>2</sub>, 1/01/2014-31/12/2017) aiming to efficiently capture CO<sub>2</sub> from a variety of sources, including biogas plants, power stations and the iron & steel and cement industries and synthesize the gas into methane or other chemical building blocks, such as formic acid, methanol, higher oxygenates and hydrocarbons (conversion).

It was demonstrated that it is possible to turn industrial waste gases (mixed CO/CO2 streams) into intermediates for polyurethane plastics for rigid foams/building insulation and coatings, as in **Carbon4PUR** (Carbon4PUR, 1/10/2017-30/09/2020).

It is also possible to recycle carbon into sustainable, advanced bio-ethanol as in **Steelanol** (STEELANOL, 1/05/2015-31/10/2018). In fact, carbon-rich industrial waste gases can be captured and transformed into advanced bio-ethanol for use in the transport sector by way of a novel gas-fermentation technology.

#### 1.8 Additive manufacturing

Additive Manufacturing is the most disruptive technology, as it twists traditional production paradigms. In the steel sector this technology opens up the possibility to develop innovative alloys with similar (or better) outstanding material properties as the already available high-performance alloy, but as a cost-effective alternative. In this topic, European funded projects deal with the design and development of innovative alloys in different production sector, as AlForAMA (ALFORAMA, 1/07/2017 - 30/06/2020) and **AMATHO** (AMATHO, 1/12/2016 - 30/11/2021) in the sector of aerospace or RUN2Rail (RUN2Rail, 1/9/2017-31/8/2019) for railway sector. More precisely, AlforAMA deals with the development of an innovative High Strength Al alloy, feasible by powder metallurgy and suitable for Selective Laser Melting (SLM), while AMATHO aims to design, assess and manufacture a novel tiltrotor drive system housing exploiting the features of additive manufacturing techniques using powder from the recycle Al scraps to produce new powder for the different AM technologies (Direct Laser Deposition – DLD, Selective Laser Melting - SLM and Electron Beam Meelting – EBM). In railway sector, RUN2Rail aims to develop new high-strength alloys for railways industry for efficient fabrication processes for the running gear by 3D metal printing. Other projects focus on the application of new technologies in the industrial context, such as the application of Laser Metal Deposition (LMD) to hot forming sector, in order to develop high-performance barrels with innovative gradient coatings, as in DEBACOAT (DEBACOAT, 1/1/2013 - 31/12/2014). CerAMfacturing (CerAMfacturing, 1/10/2015 - 3/09/2018) deals with the development of a new approach concerning the AM techniques applications for multi-material, i.e. ceramic/metal material combinations. Also, funded projects deal with the integration of different technologies to obtain maximum efficiency, like the combination of available cutting-edge Laser-Based Additive Manufacturing (LBAM) machines and ICT innovations within an integrated multi-process production cell, which will include at least Additive Manufacturing

and subtractive manufacturing machines, in order to ensure a fully finished product from the incoming raw material, as in **HyProCell** (HYPROCELL, 1/11/2016–31/10/2019), or establish Cloud based Toolboxes, Workflows and a One Stop-Shop for CAx-technologies supporting the design, simulation and process planning for additive manufacturing as in **CAxMan** (CAxMan, Ct No 680448). Lastly, the project **AMable** (AMABLE, 1/09/2017 – 31/08/2021) aims to support SMEs/midcaps in overcoming barriers like lack of skilled human resources, lack of access to know-how, equipment, infrastructure and markets to make available and enable the uptake of AM technologies by leading to the development of innovative business and service models and new value-chain models in a fully digital environment.

#### 2 Current and upcoming developments in digital transformation and Industry 4.0

Based on research on key sectors of the German and European economies, the four levers of digital transformation, which is already underway, are: Digital Data, Automation, Connectivity And Digital Customer Access (Berger, 2015).

DIGITAL DATA. The digital data capture, process and analysis can allow better predictions and decisions to be made. In this context, the access to data and the ability to analyse them are the most important aspects. Starting from the IoT, the new applications of sensors are increasing. In particular, the IoT are connections between devices equipped with sensors, software and wireless capabilities, coupled with a growing capacity to collect and store data. Consequently, new data sources are available to modern analytical technologies, that allow companies to pre-processing data faster and in more detailed way than ever before.

In the steel sector, real-time data helps in monitoring processes and products. By using sensors, every single piece can be checked along the production chain and errors can then be easily traced back and amended. Consequently, a more efficient production can be achieved. In addition, in the maintenance of equipments significant improvements can be reached, thanks to the data availability and machine learning, enabling maintenance work to be anticipated and done before something goes wrong. Furthermore, equipments may even be able to schedule their own maintenance and many checks can be made remotely.

AUTOMATION. The combination of traditional technologies with artificial intelligence is increasing, producing systems that work autonomously and organize themselves. This leads to error rates reduction, speed increase as well as to operating costs cut. In particular, the steel sector is continuing the process to adapt itself to the automation of production and consumption.

CONNECTIVITY. Interconnecting the entire value chain via mobile or fixed-line high-bandwidth telecom networks is useful for synchronizing supply chains and reducing production lead times as well as innovation cycles. The increasing connectivity of what used to be separate systems will overcome the lack of transparency and, consequently, will improve the process efficiency. For instance, smart factories are based on the interconnection of production systems facilitated by machine-to-machine (M2M) communications. Nevertheless, this is possible only if the application of an interoperable, universal communications standard is carried out.

In the steel sector, greater connectivity and data sharing can reduce some issues due to remote locations and widespread supply chains as well as to markets fluctuation and to potentially hazardous working environments. For instance, M2M communication also allows for automated stock management, namely materials that are running low can immediately be re-ordered.

DIGITAL CUSTOMER ACCESS. The (mobile) Internet gives new intermediaries direct access to customers, in order to offer them transparency and new kinds of services. Due to the availability of digital data, the automation of production processes, the interconnection of value chains and the creation of digital customer interfaces, the business models are transforming and entire industries are reorganizing. On this subject, steel companies are now looking at ways in which they interact with suppliers and customers. In the near future, the customer demand will push towards change, as companies become increasingly able to compete on delivering exactly what is required by customers.

Some ongoing European projects will provide significant results in the near future. In particular, CO-COP (COCOP, 2016-2020), COPRO (CoPro, 01/11/2016-30/04/2020), FUDIPO (FUDIPO, 01/10/2016-30/06/2020), MORSE (MORSE, 1/10/2017-30/9/2021), HYBRIT (HYBRIT, 2016-2024), thanks to the specific demo, will develop cross-sectorial digital solutions. In addition, TRACKOPT (TRACKOPT, Ct. N° 753592, 01/01/2018-30/06/2021), QUALITY4.0 (Quality4.0, Ct N° 788552, 01/06/2018-30/11/2021), NEWTECH4STEEL (NewTech4Steel, Ct No 800677, 01/06/2018-30/11/2021), DESDEMONA (DESDEMONA, 2018-2021), CYBERMAN4.0 (CyberMan4.0, 2018-2021) are some RFCS Projects that can provide further results on the real implementation of the digitalization in the steel sector.

In order to explore the current activities and expectations of Industry 4.0 in the European steel industry, a review of the publicly funded projects, patent analysis, expert interviews and a qualitative survey of academics and practitioners related to Industry 4.0 in iron and steel making, has recently carried out (Neef, Hirzel, & Arens, 2018).

Concerning the current status of Industry 4.0 implementation in the European iron and steel industry, as previously discussed, a lot of research projects are focused on the digitalization. Results showed that about 30 to 50 R&D projects are "strongly" focused on Industry 4.0 beyond digitalization. In addition, among them, the implemented projects are mainly prototype applications and demonstrations.

The interviews and survey results showed that the main issues concern the transformation of the organizational structure of a company. This represents the main challenge and they are related to updating legacy equipment, to the collected data exploitation and to the economic situation of some European steel producers. Further results also showed that Industry 4.0 implementations are required to provide economic benefits to the company development.

The expected role for Industry 4.0 in the future mainly concerns improvements in process efficiency and in the development of new business models. In addition, Industry 4.0 is seen as a mean to improve effectiveness by providing intelligent support systems for the workforce. In the future the Industry 4.0 will mainly affect "downstream" production areas like rolling and coating/finishing in the technical domain and the interaction with customers in the organizational domain.

### 3 Development of a future scenario of a digitized Steel factory inclusive of economic evaluation and impact on the personnel

The future SPIRE 2050 roadmap in preparation by the SPIRE Working Group Digital foresees an integrated and digital European Process Industry, delivering new technologies and business models enabling a fully circular society in Europe with enhanced competitiveness and impact for jobs and growth (SPIRE, 2018). According to (Stamm & Naujok, 2017), efficiency, investment in innovation and digiti-

zation will be the necessary elements for the growth and the 59% of Metals CEOs think that the technology will re-arrange the competition over the next five years. It seems that in the next 5 years, the level of digitization which is now at 33% will increase reaching a 72%, according to (PwC, 2016). In Arcelor Mittal, the big data platform and the Al algorithms are vital in some areas such as defect recognition and quality assurance, as they will lead to higher yields and lower environmental impacts, including CO2. Moreover, thanks to the digitalization, in ArcelorMittal the adoption of the common platforms and AI is transforming the supply chain and logistics. However, the focus is to create platforms and tools across the whole Group and in very different business areas, since the major benefits of the digitalization is the replicability (ArcelorMittal, 2019). In the final guarter of 2018, due to a growth of the third country imports by 16.3% year-on-year, a decrease of the domestic deliveries from EU mills to the EU market compared with the same period of 2017 has been revealed (EUROFER, 2019). The primary reason for the weakening of the EU economy in 2018, which will at least persist over the first half of 2019, has been the slowing global economic momentum and the related deteriorating contribution from net trade. The base-case scenario for the economic growth in the EU suggests that domestic economic fundamentals could offset the weakness in trade and in particular, the investment is at risk of falling behind expectations if the protectionism rise (EUROFER, 2019).

#### 3.1 Effects of digitalization on the European steel industry workforce

Industry 4.0 has been leading significant huge changes in all industry structures, including the workforce dynamics. The key factors to drive technological advancements for Industry 4.0 transformation could be the strategic workforce planning, the right organization structure, developing partnerships and the technological standardization. Future directions and possible improvements indicate that the industrial activities could change from human labor centered production to fully automated way and in a positive way, the monotonous and physically strenuous work could finally be replaced with creative work (Pfeiffer, 2016). However, it could be also negatively associated with higher unemployment and widespread workforce de-skilling. Both negative and positive views underestimate the role of human experience in today's assembly work and the assembly is categorized as mere routine work and easily susceptible to be replaced by the new robotics. The increasing application of the digital technologies involves especially the low skilled work which includes manual operation of simple and specialized machine tools and comprises activities which can be accomplished after a brief training. In Germany, considering overall sectors, about 23% of the labour force possess no vocational qualifications (in the manufacturing sector there are, in absolute numbers, 1.2 million low-skilled workers). This trend can be seen, on one hand, as a simplification and control of the work process that up till now had been unattainable; on the other hand, the use of digital upskilling methods also provides employment opportunities for less capable employees (Hirsch-Kreinsen H., 2016a). Some assume that low-skilled work will also be affected by upskilling processes, that means that digitalisation will lead to upgrading as a consequence of the automation of simple and low-skilled activities and, at the same time, a continuous enhancement of skilled activities (Evangelista, Meliciani, & Guerrieri, 2014). Rather than disappear the low-skilled industrial work, the level of qualification rises steadily. Others foresee a strong polarisation of jobs and skills. The thesis of the polarization is that the middle-skilled jobs are automated by computers, while digitalisation increases the productivity of the most skilled jobs and the least-skilled jobs survive because they cannot be automated nor greatly benefit from new technologies. In fact, the automated work is heavily concentrated in the middle of the skills distribution, whereas non-routine work that cannot be automated is concentrated in either the most

skilled jobs (e.g. computer engineers) or the least skilled jobs (e.g. waiters or cleaners) (Hirsch-Kreinsen H., 2016b) (Commission, 2019).

According to Hirsch-Kreinsen (Hirsch-Kreinsen H., 2016b) four developments paths for low-skilled work under conditions of digitalisation can be identified. The evidence of a general erosion of low skilled industrial work and the virtual consensus that simple, routine tasks which are especially threatened by the new technologies will probably disappear in the longer term can be considered only one scenario. The second path is an "upgrading of low-skilled industrial work", where a strategy of technological product improvement is paired with a highly flexible marketing orientation. In the third scenario, characterized as "digitalized low-skilled work", a high intensity application of digital technologies is demonstrated here and new forms of work, for instance "crowdsourcing" and "crowdworking", which may also be associated with new forms of low-skilled work emerging in this context. In the crowdsourcing process, there is a differentiation and an opening of production processes and the internet-coordinated inclusion of a wide range of external actors in the value-creation process (Benner, 2014). The fourth scenario is characterized as "structurally conservative stabilization of low-skilled work" and, in this path, there is no discernible change in existing employment and organizational structures. The different discussed scenarios (Hirsch-Kreinsen H., 2016c) show that, on one hand, potential job losses due to the new technologies implementation is controversial; on the other hand, the consequences for job activities and qualifications are interpreted as the "upgrading" or "polarization" of skills. However, concrete changes depend on the influence of different factors. In particular, the kind of technology automation and its implementation process are significant aspects. For this reason, the study underlines that, in the medium term, a limited spread of digital technologies and their consequences can be expected.

The effects and the impact on the employment are also an important aspect due to the progressive digitalisation and automation of jobs and work processes. According to the model of Frey and Osborne (Frey & Osborne, 2013), about 47% of U.S. works could be automated through the application of new digital technology.

According to an estimation by The Boston Consulting Group (BCG, 2015), the greater use of robotics and computerization will increase the creation new jobs, particularly in IT and data science. Bonin et al. (Bonin, Terry, & Ulrich, 2015) demonstrate that only 12 percent of jobs in Germany are endangered through digital automation. They also predict that the probability of automation will be higher where levels of education are lower.

The "Re-finding Industry Report" of the European Commission, it is stated that over 1.5 million net new jobs in industry have been created since 2013 and a growth of labour productivity of 2.7% per year on average since 2009, higher than both the US and Korea (0.7% and 2.3% respectively) (DIA, 2018). CEDEFOP, the European Centre for the Development of Vocational Training, in (Panorama, 2018) expects that between 2016 and 2030 will be over 151 million job openings, with 91 % being created due to the replacement needs and the remaining 9 % due to new job openings. In particular, replacement will be due to retirement (around 50% of replacement demand), migration, movement into other occupations, or workers temporarily leaving the workforce. For ICT professionals, in the same period, there will be over 1750 000 job openings.

For this reason, in order to achieve a mix of digital and business skills, it is important to obtain an upskilled and reskilled workforce through the implementation of training activities. A life-long learning approach, to using technology in an effective, creative, critical and responsible way, is the correct

way for addressing digital skills (Commission, 2017). The companies need to have stronger horizontal skillsets rather than highly specialised profiles, in particular, workers with transferable skillsets in order to provide a good level of flexibility and coordination across different departments of their companies. In addition, it becomes increasingly important for companies to have employees who are able to move across multiple tasks and intervene in different areas. Consequently, due to current job insecurity problems, transferable cross-functional skills can be a source of security for workers (Steel Sector Careers, 2019).

While current employees need to be re-skilled, responding to the requirements of digital economy, new employees need to be educated, according to the requirements of future jobs and skills. In this regard, companies, along with their productivity and competitiveness in the perspective of Industry 4.0, should develop their future workforce and adopt new business models and organizational structure (Karacay, 2018). Moreover, continuous training activities represent the key aspects for the steel companies in order to achieve a successful future.

From the current and future labour market, new skills are requested from the workers, so a proper training from the education system, the governments and interested companies has to be redesigned. Sometimes it could be a skills mismatch: skill mismatches refer to a failure of skill supply to meet skill demand. The skills mismatches can be as a stop on the economic growth as well as limit the employment and the income opportunities of individuals and prevent companies to maximize their performance (Gambin, et al., May 2016). Several actors, including CEDEFOP, the European Commission, the OECD and EU Member States, have focussed on the question of how to achieve a better alignment of skill supply and demand and understand why there is underinvestment in training (Commission, 2019).

In total 2.6 million people worked in skill shortage occupations (approximately 10% of all employment). During 2013, there were estimated to be 47,000 vacancies, 25,600 of which were reported as hard-to-fill by employers and around 23,500 as being hard-to-fill because applicants lacked the skills the employer sought (Commission, 2016).

In the steel sector, the outlook for employment is of serious concern and merits full political attention, also because 40 000 jobs have been lost in recent years, due to restructuring (Commission, 2013). However, the digitalization in the process industries, including the steel industry, provides new flexible skills and a workforce able to fast learn new digital technologies. For this reason, cognitive sciences play a key role in order to provide support, which combines situation awareness and knowledge with advanced control algorithms and optimization (SPIRE PPP Contribution DEI WG 2, 2016).

In the Industry 4.0 all employees need to have ICT skills, more than core skills. In particular, along with hard-skills, employees should have soft-skills as collaboration, communication and autonomy in order to be able to carry out their jobs in hybrid operating systems. In addition, employees should increase their ability to be adaptable and to get into the habit of continuous learning in an interdisciplinary perspective. By going into detail, for instance, in the cited European project DROMOSPLAN, (DROMOSPLAN, 2016-2019) it has been suggested, on one hand, the need for gaining licences to operate drones, new drone control/management skills and new data analysis skills for processing sensor data. But, on the other hand, implications for the way work is organised have been also underlined (e.g. if the work is outsourced, conducted by drone teams or performed within existing teams).

Concerning the engineering, in the Industry 4.0 teaching is based on multiple disciplines and uses an increasing amount of methods, showing the complexity associated with this growing discipline. The new education requirements aim at achieving practical information and knowledge applicable to the

business environment, and, in this context, different disciplines should be able to work together. For this reason, designing new integrated engineering programs may close the gap between the universities and the business environment. As Industry 4.0 includes different research areas, such as mechatronic engineering, industrial engineering, and computer science, it is necessary to work in interdisciplinary teams, realizing interdisciplinary tasks and providing interdisciplinary thinking. For this reason, the programs should be updated in order to improve the interdisciplinary skills (Cevik Onar S., 2018). Skills forecast and proactive adjustment will be done, based on the results of this report within the following activities of ESSA project (company skills and VET system requirements).

#### 3.2 Digitalization and Economic Impact

The digital economy can offer new opportunities to companies, including the steel sector. It is important to better understand how digitalization is changing the rules of competition, in order to optimize existing business models and to develop new ones. According to McKinsey's (McKinsey, 2016). real time supply chain optimization, human robot collaboration, smart energy consumption, digital performance management and predictive maintenance are the main implementation areas in manufacturing. On this subject, different actions have to be implemented. In particular, it is necessary to define common standards at European level as well as to share ideas, knowledge and experiences. In addition, a connected economy needs to be based on a robust infrastructure, in order to connect plant and machinery in an extensive and secure way. A digital economy can be successfully achieved through a pan-European coordination based on a harmonized EU-wide approach. Furthermore, the digital transformation of the European manufacturing sector should be guickly achieved in order to be more competitive and, consequently, to avoid the new competitor actions. The most important factors related to the innovative technologies in Industry 4.0 are: reduction of energy and raw material consumption, lower OPEX and reduction of losses as well increase of product qualities and productivity (Herzog, et al., 2018). In (Danieli Automation Research Center, 2018), an automatic scrap yard and autonomous cranes applied in an EAF is depicted. Thanks to the detection and recording of volume and weight for each layer of scrap in the bucket, the recorded scrap information is transferred to EAF for the calculation of the optimized and best melting condition. In such process, the raw materials are a crucial factor and reducing the cost of raw materials is more effective than acting on the transformation cost. According to (McKinsey, 2016), the predictive maintenance can help not only increasing revenues by reducing from 10 to 40% the maintenance costs and by reducing from 10 to 20% of the wastes, but also it can optimize planned downtime, limit unplanned downtime and an estimation of a reduction by 2 to 10% of the operating cost is also foreseen. Machine learning and predictive maintenance are used to predict when a mechanical device will wear or break. In the metals industry, unplanned shut down time to repair or replace key components due to breakage is extremely costly. By using predictive maintenance methods, actuators can be replaced before they break (Herzog, et al., 2018). Also in the quality issues, the advanced analytics techniques like AI and machine learning can automatically define the basic causes, optimizing the optimal recipes for new products/grades and reducing the rejection rate (McKinsey, 2018). The tools developed in (Klein, et al.) by using Al and machine learning not only facilitate production planning and help to improve due date reliability but also improve overall economic success of the steelmaking company.

#### 4 Survey Analysis

A survey has been carried out to determine the current state of the digital transformation in the European Steel Industry, starting from the existing level of plant automation and considering the possible adoption of the new paradigm of Industry 4.0 as well as the resulting impact on the workforce. To this aim, a questionnaire (See Annex) addressed to the European steel companies was launched at the beginning of June 2019, and made online available up to the end of October 2019 at the following link:

https://cardiff.gualtrics.com/jfe/form/SV\_cOVWH19wfk28kdL

After some questions related to the general information, the structure of the questionnaire has been divided in three main areas: Strategy, Technical Aspects and Human Resources.

In the following paragraphs the analysis of the results for each area based on the collected answers is reported. Despite of the consistent number of accesses at the questionnaire, only 28 recorded answers have been considered valid in terms of completeness of the provided information.

Although the sample size is not optimal, a first analysis of the survey results can be drafted considering its representativeness in terms of general information: country of origin of respondents, company size, production route and product types. The respondents are from steel companies located in several European countries. Most of the answers come from large enterprises, involving different professional profiles, i.e. board of director, plant managers, ICT, HRs, etc. All the production routes are represented (with a prevalence of blast furnace route), as well as the product type (with a majority of flat products).

#### 4.1 Strategy

The first part of the questionnaire aimed to assess the state of digitalization and plant automation in the steel industry before the Industry 4.0 paradigm, and the level of both knowledge and interest concerning the I4.0 enabling technologies.

The answers reflect a significant level of plant automation (77,78%) in the steel industry with small percentages of opposite extremes: Basic Automation and full Process Integration.

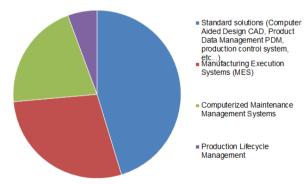


Figure 1 -Traditional solutions currently applied in the steel Companies

Standard solutions like Computer Aided Design (CAD), Product Data Management (PDM), production control system, etc. are generally adopted as shown in *Figure 1*. Such result was expectable, due to the majority of large Companies in the sample, and it confirms that the European steel industry has been moving towards technological improvements in order to be more competitive.

Concerning the I4.0 technologies, it has been required to the participants to rank them according to the company's priority and im-

portance. Apart from the Additive Manufacturing (AM) (the majority of the respondents say to be aware of the AM opportunities and threats to the steel sector), more or less all the listed technologies

(Deliverable 2.1)

are interesting for the companies, with a major focus on Internet of Things (IoT), Analytics, Cyber Security and Process Integration (horizontal and vertical). The last one, being an advanced level of automation overcoming the today's hierarchical automation pyramid, is a coherent result given the current automation level in the steel industry. In addition, Process Integration is strongly based on IoT, allowing the communication among different units, but also leading to security problems. Therefore, the listed priorities reflect, in some way, the future trends in terms of interconnectivity and automation.

There is a general and wide knowledge of the new technologies, as expected by the majority of respondents, but not all of these are applied yet. Most of current applications regard IoT, Cloud Computing, Analytics, Cyber Security and Product/Process Virtual Simulation.

The company's investment plans are coherent with the strategic importance of the selected technol-

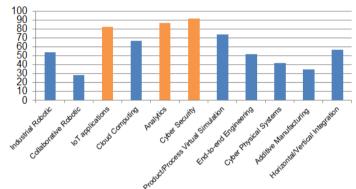


Figure 2 - Planned investments within 3 years

ogies especially within the short term (i.e. 3 years). In fact, the majority of respondents say that there is a strong intention to invest in almost all the I4.0 technologies, with high percentage for Cyber Security, Analytics and IoT applications, (yellow bars) as shown in *Figure 2*. The above results seem to confirm that the steel industry is moving towards I4.0 with several operative applications aiming at increasing

its competitiveness. Such trend is supported by the companies' investments mainly planned within the next three years.

The impact of the digital technology on the workforce is considered pretty high by most of the respondents, mainly concerning the aspects related to the need of suitable skills. As a consequence, the major impact is on increasing training, requirement of new skills and upgrading of the existing ones, while workforce deskilling is considered generally less affected.

A strong impact is also reported concerning the aspects directly affecting the employees, like a general improvement of the work conditions, both for the workplace environment and health and safety, as well as the increasing of working time and work-life balance.

Finally, concerning the involvement in the European joint research projects on digitalisation, although the majority of the respondents is participating or plan to participate, a significant percentage is not involved in such projects. Among the participants, about half is currently involved in few projects (< 5) and the remaining is equally divided in a greater number: up to 10 or more. Although no funding programme was mentioned, the respondents show a growing interest in joint research projects.

#### 4.2 Technical Aspects

The technical aspects have been investigated in terms of areas within the company where the digital technologies are most widely applied, considering the expected benefits and major barriers to overcome for their application.

(Deliverable 2.1)

According to the answers, the digitalization is widespread applied in all the listed company's areas with some picks (yellow bars) in the process chain control and where the management of large

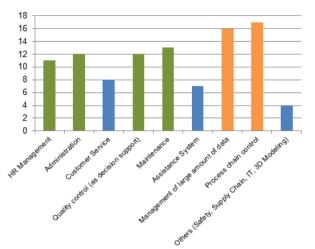


Figure 3 - The digitalization in the Companies' areas

amounts of data is required, i.e. production, business, etc. Maintenance, administration, quality control and HR management (green bars) are also mentioned among the areas where digitalisation is mostly applied, as shown in *Figure* 3.

As far as the expected benefits from adopting enabling technologies are concerned, the answers are well distributed among the listed benefits with a small majority focused on production in terms of cost reduction and quality improvement (yellow bars). It is also noteworthy that the benefits for the workers, especially for the increase of workplace safety, are immediately classified after those for produc-

tion. Environmental benefits, like reduction of wastes, emission, resources are also significantly

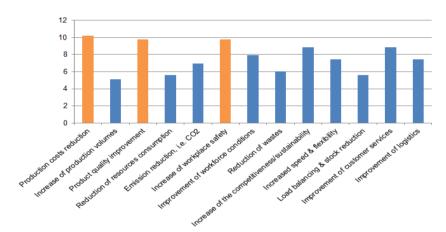


Figure 4 - Main expected benefits from adopting enabling technologies

ranked in the results (Figure 4).

Regarding the major barriers for the adoption and the application of enabling technologies, most of the answers are concentrated in the central categories on base of their importance (Less portant, Moderately important, Very im-

portant). Figure 5 shows such distribution, where all the proposed barriers are enough uniformly distributed as *Moderately important*, while the cost of the investment seems to be the most significant barrier within *Important* category.

Conversely, the know-how protection is not considered as an important barrier.

The barriers related to workforce topics (lack of highly skilled workforce, skills gap and acceptance of the new technologies by the workforce) are highlighted as moderately important, but they are also relevant among the important ones.

Among the most important barriers also the obsolescence of plant/infrastructures and equipment have been highlighted as well as the compatibility with existing technologies and process.

#### (Deliverable 2.1)

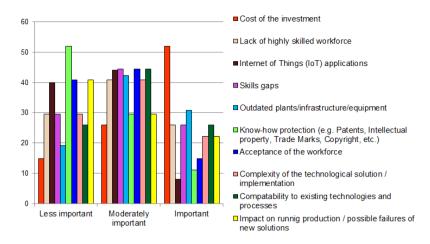


Figure 5 – Distribution of the main digitalisation's barriers

#### 4.3 Human resource

This section focuses on the workforce profiles in the last 5 years considering age and education.

Unfortunately, the answers in this section have not been provided by all the respondents. Therefore, the results are relative to a number of answers (about 19) less than the complete sample.

When considering human resource, one of the key point of the discussion is related to the gender balance. According to the survey results, within the sample there is an imbalance of male and female percentages in favour of males in all the three considered areas: operations, administration and services. As expected, the maximum imbalance is in the operation area.

Concerning the age profile, the values are not always reported in percentage, as required, but in absolute value. Therefore, due to data inhomogeneity, it is not possible to correctly estimate an effective average value for each age class.

However, according to the available valid data, in the period 2015-2019, the respondents reported a slight workforce age redistribution. In particular, for the workforce less than 25 years old, after a maximum peak in 2015, the percentage has been stabilized in the subsequent years.

Regarding the workforce between 25 and 34 years old, there is an overall stability around, with a slight peak in 2019. There is a substantial rising in the 35-44 age group from 2015-2016 to 2017-2019, opposite to the 45-54 age class, which decreased from 2015-2016 to 2019. The workforce between 55 and 64 years old is enough stabilized in the overall considered period, while the over 64 age group has seen a moderate increase leading to the same percentage in the extreme classes: younger and older workers.

The majority of the production managers and engineers within the respondent companies have a higher education (i.e. Universities, Occupational Colleges, etc.), compared to technicians, operators and apprentices/trainees.

Regarding the future evolution of the companies' workforce (in the next 3-5 years), the respondents are more or less divided between increase the personnel and not. However, the positive answers also evidence a high interest to employ more women to enhance the diversification within teams, and more high qualified people, mainly because of the use of new technologies.

Another important aspect in the human resource field is the awareness of the employee related to the needs for digital competences. Almost all the respondents state that their production managers and

engineers are the most aware, while technicians, operators and apprentices/trainees seems less aware.

Even if to optimally respond to the I4.0 challenges the staff training programs on these topics should be helpful, the majority of the respondents have no scheduled training, whether specific or not on I4.0. The few training programs scheduled are related to training on company's digital products and services, communication, technology, innovation.

#### 5 First Conclusions

The steel industry is becoming smart and more agile evolving towards industry 4.o.

The application of new technologies in this sector already supports and can further sustain the optimization of the entire production chain, although the steel production is already automated to a certain extent and often the systems work in an isolated way.

The steel industry expectations from digitalization include, first of all, the optimization and the interactions of the individual production units, within the entire production chain (and beyond), leading to reach the highest quality, flexibility, and productivity. Adaptive online control, through-process optimization, through-process synchronization of data, zero-defect manufacturing, traceability, intelligent and integrated manufacturing will be the most important digitalization trends in the future. Digitalization offers a range of opportunities to increase quality of finished products, reduce lead time and increase productivity by improving the overall production efficiency of a plant (Nauzin & Kristiaan, 2019)

Digital technologies, through the continuous adjustment and the optimization of the processes online, aim to improve the flexibility and the reliability of processes, to maximize the yield, to improve the product quality and the maintenance practices. Such technologies further contribute to increase the energy efficiency and to monitor and control the environmental performance of processes in an integrated way.

The challenge in digitalization consists in the integration of all systems and productions units, through three different dimensions: Vertical Integration (Integration of systems across the classic automation levels from the sensor to the ERP system); Horizontal Integration (Integration of systems along the entire production chain); Life-cycle Integration (Integration along the entire lifecycle of a plant from basic engineering to decommissioning (Herzog K. W., 2017). In addition, the transversal integration is based on the decisions taken during the steel production chain, considering technological, economic and environmental aspects at the same time. This will only be possible by new IT, automation and optimization technologies and by their combination in an integrated way. In addition, Predictive Maintenance techniques can be implemented by equipment monitoring combined with intelligent decision methods. Machine Learning and Data Mining techniques can be used to anticipate maintenance work before something goes wrong. Moreover, the maintenance can be scheduled and many checks can be made remotely, resulting in significant improvements in the equipment maintenance. Furthermore, the Knowledge Management represents a key factor for the improvements to be achieved in the digitalization process. In order to overcome the barriers due to heterogeneous distribution over the individual staff members, human obliviousness, and knowledge erosion by leaving staff members, new approaches based, for instance, on the methodology knowledge-based decision

(Deliverable 2.1)

support system are developing. In addition, the digitalization process needs a job based on interdisciplinary teams, tasks and thinking, in order to provide interdisciplinary skills. Innovations in science and technology have led to an information-based organization which transform this information into knowledge to secure competitiveness and improve decision making.

The survey analysis highlighted a significant level of automation in the steel plants as a starting point to evolve towards a technological improvement. Among the I4.0 technologies, in general widely known, the companies' interest and priority are oriented on Internet of Things (IoT), Analytics, Cyber Security and Process Integration (both horizontal and vertical), which are also the most already applied. The same technologies are also mentioned among the planned investment mainly within short time (i.e. 3 years).

The impact of the digital technology on the workforce is considered pretty high both for the need of suitable skills and other aspects directly affecting the employees, like a general improvement of the work conditions, both for the workplace environment and health and safety, as well as the increasing of working time and work-life balance. There is also a growing interest on joint European research projects (no funding programme mentioned for the current and planned ones), although a significant respondents' percentage states to be not yet involved in such projects.

The digitalisation is generally widespread applied in all the company's areas, especially in the process chain control and where the management of large amounts of data is required (i.e. production, business, etc.). The major expected benefits are focused on production (i.e. cost reduction and quality improvement), positive impact on workforce in terms of safer and healthier workplaces, and environmental improvements, i.e. reduction of wastes, emissions, and resources consumptions.

The main barrier for the adoption and the application of the enabling technologies has been essentially individuated in the cost of the investment, that need to be also evaluated considering the obsolescence of plant/infrastructures and equipment as well as the compatibility to existent technologies. It is important also to highlight the barriers related to workforce topics, such as the lack of highly skilled workforce, skills gap and acceptance of the new technologies by the workforce.

#### Glossary

AI: Artificial Intelligence

**BAT**: Best Available Techniques

**BF:** Blast Furnace

**BOF:** Basic Oxygen Furnace

**CEDEFOP:** European Centre for the Development of Vocational Training

**CPPS**: Cyber Physical Production System

CPS: Cyber-Physical System

CCU: Carbon Capture, Storage and Usage

CDA: Carbon Direct Avoidance

DIA: European Digital Industry Alliance

**ERP**: Enterprise Resource Planning

**ESTEP**: European Steel Technology Platform

HW: Hammerstein Wiener models

**KET**: Key Enabling Technologies

ICT: Information Communication Technology

**IIOT:** Industrial Internet of things

IT: Information Technology

IoT: Internet of Things

PI: Process Integration

RFCS: Research Fund for Coal and Steel

**SMEs**: Small and Medium-sized Enterprises

SPIRE: Sustainable Process Industry through Resource and Energy Efficiency

**TGS:** Technical Group Steel

**UV:** Unmanned Vehicle

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Annex 1

#### Questionnaire ESSA

ESSA Survey for digital transformation in European Steel Industry

#### INTRODUCTION

#### Background

Economic, digital and technological developments as well as energy efficiency demands are challenging the Steel Industry. Such rapid and constant change necessitates updated qualifications, knowledge and skills. For the Steel Industry this is relevant because of innovation in high-tech production processes and energy efficiency. A continuously updated skilled workforce is required to stay competitive, to adapt to digital transformation processes (Industry 4.0) and to improve energy efficiency, along with associated changes in new working practices and patterns of work organisation (for a highly qualified, specialised and multi-skilled workforce). Skills shortages, recruitment difficulties and talent management are other challenges facing the Steel Industry.

#### Objectives

The main objective of the project is to develop a blueprint for a sustainable, *steel industry driven* and coordinated European steel skills agenda and strategy for an on-going and short-termed implementation of new skills demands. This will be piloted by the development of modules and tools for awareness and new skills for a global competitive industry, ready to anticipate new skills demands and to allow pro-active practical activities to meet the future requirements of the industry. The project addresses:

Proactive skills adjustments;

New training and curricula requirements including new ways of short term implementation within both companies and education and training institutions;

Political support measures by mobilising and integrating stakeholders and policy makers of the EU and national level;

Successful sectorial upskilling schemes and efficient management of knowledge;

More attractiveness of the Steel Industry and careers for talented people (recruitment and retention);

Key Performance Indicators (KPIs) to monitor success and adjustment needs continuously.

#### Survey

This survey aims to determine the current state of digital transformation of the European Steel Industry, starting from the existing level of plant automation and considering the possible adoption of the new paradigm of Industry 4.0 (i.e. the adoption of innovative digital technologies to enhance both the production operation and the information management). The required information can involve several professional areas within the company (HR, R&D, etc.). In the following, you will find a brief description of the technologies here mentioned. Filling in the questionnaire will not take long (about 10 minutes), but will help us to create the base for future scenario evaluation and the related impact on the personnel in terms of skills needs and development in the steel sector. You can leave the survey and re-enter it at some later stage in case you need to consult your colleagues and/or gather further information, but please be aware that this only works when you

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use the same computer on which you started the survey and when your browser does not delete the stored qualtrics cookies (i.e. do not delete your browsing history while completing the survey). The data provided are protected by confidentiality and will be processed according to the GDPR (General Data Protection Regulation). Data will remain within the consortium and will be published anonymously for statistical purposes only. When submitting the survey, you give your consent for the data processing. You have the right to withdraw the consent at any time. At the end of the data analysis, you will get the results of the survey.

#### Brief description of the main digital technologies Industry 4.0

14.0 paradigm is the application of new technologies to implementing the digitalization transformation into the Industry, which hence requires new competencies, skills and business model. IoT (Internet of Things) can be seen as an evolution of the Internet network through which each physical device, i.e. machine, vehicles, component, etc.., can represent itself digitally. IoT is based on web-enabled smart devices that use embedded processors, sensors and communication hardware to collect, send and act on data they acquire from their environments. IoT devices share the sensor data they collect by connecting to an IoT gateway or other edge device where data is either sent to the cloud to be analyzed or analyzed locally. The devices do most of the work without human intervention, although people can interact with the devices -- for instance, to set them up, give them instructions or access the data. The connectivity, networking and communication protocols used with these web-enabled devices largely depend on the specific IoT applications deployed. The IoT application in the industrial environment are usually known as "Industrial Internet" or, with a wider meaning, included under the paradigm "Cyber-Vertical/Horizontal integration represents a new structure for Process Physical Systems". automation based on intelligent, flexible and autonomous units to overcame the today's hierarchical automation pyramid. Thanks to IoT, every unit can communicate directly with other units such as Smart Sensors (Vertical integration of data and functions, e.g. of machines, automation, monitoring, products, services, knowledge etc..). Horizontal integration assures a strong communication between all processes along the production chain not only for neighboured plants but for all plants in order. A 100% material tracking is necessary for a complete horizontal integration. Cyber Physical Systems (CPS) are integrations of computation, networking and physical processes. Embedded computers and networks monitor and control the physical processes, with feedback loops where physical processes affect computations and vice versa. CPS integrates the dynamics of the physical processes with those of the software and networking, providing abstractions and modeling, design, and analysis techniques for the integrated whole. In synthesis, CPS is another name of any embedded system that use output of different connected sensor to change the output of a system. Although IoT and CPS have some common aspects, i.e. distributed sensors in CPS provide data used to modify the output of other systems or other CPS, the difference is that IoT is about connecting "Things" (Objects and Machines) to the internet and eventually to each other; while CPS are integration of computation, networking and physical process. However, we have not come across clear comparison/ distinction so far. Cloud computing makes computer system resources, especially storage and computing power, available on demand without direct active management by the user. The term is generally used to describe data centers available to many users over the Internet. The resources can be broadly dived into three categories: Infrastructure-as-a-Service (IaaS, for virtual machine, storage, etc..),

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Platform-as-a-Service (PaaS, i.e. environment providing functionalities, like smart device management, DBMS, data analytics, etc..) and Software-as-a-Service (SaaS, for online hosting data and software applications). Analytics consist of methodologies and tools for Big Data management and processing coming from different data sources in the manufacturing plants. More concretely, in the industrial environment, analytics includes the applications of new techniques and tools to extract the hidden knowledge from data and make it available for quick decision support, i.e. Business Intelligence, Visualization, Simulation and Forecasting. Cyber Security technologies and services are applied for the protection of internet-connected systems, including hardware. software and data, from cyber-attacks. In a computing context, security comprises cyber security and physical security -- both are used by enterprises to protect against unauthorized access to data centers and other computerized systems. Information security, which is designed to maintain the confidentiality, integrity and availability of data, is a subset of cyber security. Additive manufacturing (3D Printing), respect to the traditional production process (material removal or plastic deformation), additive manufacturing is a new productive approach where an object (i.e. component of a machine/engine) is created through its "stamp", layer after layer. End to End engineering: the end-to-end engineering integration results in integration which enables the creation of customized products and services across the value chain. Industrial Robotic: refers to robot systems used for manufacturing. Industrial robots are automated, programmable and capable of movement on three or more axes. Collaborative Robotic: refers to compact, lightweight and dexterous robotic systems designed to interface with the operator.

GENERAL INFORMATION	
Name of the Company	
Position (person completing the questionnaire and email)	

Country	
▼ Austria (1) United Kingdom (28)	
Company size	
○ SME (< 50 employees)	
○ Medium Enterprise (51 < employees < 250)	
Carge Enterprise (>251 employees)  Type of product	
Long	
Flat	
Pipes	
Beams	
Other (please specify):	
Production route	
Blast Furnace (BF)	
Electric Arc Furnace (EAF)	
Processing Industry	
Production output (million tonnes/year)	
O < 1	
○ 1 < tonnes < 3	
○ 3 < tonnes < 5	
○ > 5	

STRATEGY
I.1 Before Industry 4.0 paradigm, which traditional solutions for the production process management (I3.0) have been applied in your Company so far?
Standard solutions (Computer Aided Design CAD, Product Data Management PDM, production control system, etc)
Production Lifecycle Management
Manufacturing Execution System (MES)
Computerized Maintenance Management System
Others (please, specify in the text box):
I.2 Which of the following statements describes most accurately the state of digitalization in your company?
O Low: basic automation, Level 1
O Medium: automation Level 2 and Level 3
O High: full processes integration
Other levels (please, specify in the text box):

### Please, rank your choices according to your company's priorities using such values and indicate which of the following are already known and/or applied in you Company:

	Not important	Less important	Moderately important	Important	Very important
Industrial Robotic	0	0	0	0	0
Collaborative robotic	0	0	0	0	0
Internet of Things (IoT) applications	0	0	0	0	0
Cloud Computing	0	0	0	0	0
Analytics	0	0	0	0	0
Cyber Security	0	0	0	0	0
Product/Process Virtual Simulation	0	0	0	0	0
End-to-end engineering	0	0	0	0	0
Cyber Physical Systems	0	0	0	0	0
Additive Manufacturing (3D Printing)	0	0	0	0	0
Horizontal/Vertical Integration	0	0	0	0	0
Other (please specify):	0	0	0	0	0

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### Please, rank your choices according to your company's priorities using such values and indicate which of the following are already known and/or applied in you Company:

	Not Aware / Not Known (1)	Only Known (2)	Known but not yet applied (3)	Known and Applied (4)
Industrial Robotic	0	0	0	0
Collaborative robotic	0	0	0	0
Internet of Things (IoT) applications	0	0	0	0
Cloud Computing	0	0	0	0
Analytics	0	0	0	0
Cyber Security	0	0	0	0
Product/Process Virtual Simulation	0	0	0	0
End-to-end engineering	0	0	0	0
Cyber Physical Systems	0	0	0	0
Additive Manufacturing (3D Printing)	0	0	0	0
Horizontal/Vertical Integration	0	0	0	0
Other (please specify):	0	0	0	0

### I.3 Which technologies/techniques will be adopted according to your company's investment plans (please, consider the next 3-5 years)?

Industrial Robotic  Collaborative robotic  Internet of Things (IoT) applications  Cloud Computing  Analytics  Cyber Security  Product/Process Virtual Simulation  End-to-end engineering  Cyber Physical Systems  Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies (please, specify in the		No	Yes, within short term (i.e. 3 years)	Yes, within medium term (i.e. 4 to 6 years)
Internet of Things (IoT) applications  Cloud Computing  Analytics  Cyber Security  Product/Process Virtual Simulation  End-to-end engineering  Cyber Physical Systems  Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies	Industrial Robotic	0	0	0
Cloud Computing  Analytics  Cyber Security  Product/Process Virtual Simulation  End-to-end engineering  Cyber Physical Systems  Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies	Collaborative robotic	0	0	0
Analytics  Cyber Security  Product/Process Virtual Simulation  End-to-end engineering  Cyber Physical Systems  Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies	Internet of Things (IoT) applications	0	0	0
Cyber Security  Product/Process Virtual Simulation  End-to-end engineering  Cyber Physical Systems  Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies	Cloud Computing	0	0	0
Product/Process Virtual Simulation  End-to-end engineering  Cyber Physical Systems  Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies	Analytics	0	0	0
Virtual Simulation  End-to-end engineering  Cyber Physical Systems  Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies	Cyber Security	0	0	0
engineering  Cyber Physical Systems  Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies		0	0	0
Additive Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies		0	0	0
Manufacturing (3D Printing)  Horizontal/Vertical Integration  Other Technologies		0	0	0
Integration O Other Technologies	Manufacturing (3D	0	0	0
Other Technologies (please, specify in the		0	0	0
text box):	(please, specify in the	0	0	0

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### I.4 How much does the adoption of new digital technologies affect the workforce of your company? (Where 1 stands for "not at all" and 5 stands for "fully affected")

	1	2	3	4	5
Reduction of monotonous work (1)	0	0	0	0	0
Improvement of the workplace environment (2)	0	0	0	0	0
Workforce deskilling (3)	0	0	0	0	0
Improvement of the health and safety (4)	0	0	0	0	0
Changes in the organisation of work and work activities (5)	0	0	0	0	0
Increase of training, skills and employability (6)	0	0	0	0	0
Increase of working time and work-life balance (7)	0	0	0	0	0
Improvement of scheduling and coordination of tasks (8)	0	0	0	0	0
Upgrading the existing skills (9)	0	0	0	0	0
Development of new skills (10)	0	0	0	0	0
Others (please specify): (11)	0	0	0	0	0

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Comments:
I.5 Is your company involved in any joint research projects on digitalisation (RFCS, H2020, etc.)?
No
Completed Projects
Current Projects
Future/planned Projects
Skip To: QID106 If I.5 = Completed Projects Skip To: QID107 If I.5 = Current Projects Skip To: QID108 If I.5 = Future/planned Projects
Display This Question:  If I.5 = Completed Projects
How many completed projects?
○ < 5 projects
○ 6 < projects < 10
○ > 10
Display This Question:

How many current projects?
○ < 5 projects
○ 6 < projects < 10
○ > 10 projects
Display This Question:  If I.5 = Future/planned Projects
How many future/planned projects?
○ < 5 projects
○ 6 < projects < 10
○ > 10 projects
Display This Question:
If 1.5 = Completed Projects
And I.5 = Current Projects
And I.5 = Future/planned Projects

Please specify in the text box for each project, the funding programme, the involved technologies and the duration:

<b>3</b>	Name of the project (1)	Funding Programme (e.g. RFCS, H2020, ) (2)	Involved Technologies (3)	Start and end of the Project (4)
. (1)				
. (2)				
. (3)				
. (4)				
. (5)				

End of Block: STRATEGY

Start of Block: TECHNICAL ASPECTS

II.2 Is your Company aware of the opportunities and threats that additive merepresents for the steel sector?	anufacturing
○ No at all	
Only partially	
○ Yes	
○ Yes, completely	
Comments	

II.3 In which area of your Company is the digitalization most widely applied? (multiple choices allowed)
HR Management
Administration
Customer service
Quality control (as decision support)
Maintenance
Assistance system
Management of large amounts of data
Process chain control
Others (please specify in the text box):

II.4 What are the main expected benefits from adopting enabling technologies? (multiple choices allowed)
Production costs reduction
Increase of production volumes
Product quality improvement
Reduction of resources consumption
Emission reduction, i.e. CO2
Increase of workplace safety
Improvement of workforce conditions
Reduction of wastes
Increase of the competitiveness/sustainability
Increased speed & flexibility
Load balancing & stock reduction
Improvement of customer services
Improvement of logistics
Others (please, specify in the text box):

II.5 What are the major barriers for the adoption/ application of enabling technologies?

me mat are the major barrier	Not important (1)	Less important (2)	Moderately important (3)	Important (4)	Very important (5)
Cost of the investment	0	0	0	0	0
Lack of highly skilled workforce	0	0	0	0	0
Internet of Things (IoT) applications	0	0	0	0	0
Skills gaps	0	0	0	0	0
Outdated plants/infrastructure/equipment	0	0	0	0	0
Know-how protection (e.g. Patents, Intellectual property, Trade Marks, Copyright, etc.)	0	0	0	0	0
Acceptance of the workforce	0	0	0	0	0
Complexity of the technological solution / implementation	0	0	0	0	0
Compatability to existing technologies and processes	0	0	0	0	0
Impact on runnig production / possible failures of new solutions	0	0	0	0	0
Others (please specify in the text box):	0	0	0	0	0

End of Block: TECHNICAL ASPECTS

#### HUMAN RESOURCES - CURRENT AND FUTURE WORKFORCE ORGANIZATION

**Start of Block: HUMAN RESOURCES - CURRENT AND FUTURE WORKFORCE ORGANIZATION** 

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### III.1a Gender Balance: Please specify the current percentages of the males and females in your company

	Male (1)	Female (2)
Operations		
Administration		
Services		
Others:		
		ı

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Age profile: Please insert a percentage of your workforce over the last 5 years:

	<24	25 < age < 34	35 < age	45 < age < 54)	55 < age < 64	> 65
2019						
2018						
2017						
2016						
2015						

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Please, specify for each category the percentage of employers with Higher Education Institution (i.e. Universities, Occupational Colleges, ..) in your company.

	/100 (1)
Production Managers	
Engineers	
Technicians	
Operators	
Apprentices/Trainees	
	-

II.1b How will the size of your workforce evolve in the next 3-5 years?					
	Yes (1)	No (2)			
Do you plan to employ more people?					
Do you plan to employ more women?					
Do you plan to employ more highly qualified people?					
Other (please specify):					
Display This Question:  If III.1b = Do you plan to employ more people? [ Yes ]  Indicate the reason					
O Use of new technologies					
Regulatory requirements					
Simple expansion of operation					
Other (please, specify):					
Display This Question:	2 ( )				

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Indicate the reason
O Use of new technologies
Regulatory requirements
Simple expansion of operation
Other (please, specify):
Display This Question:
If III.1b = Do you plan to employ more highly qualified people? [ Yes ]
Indicate the reason
O Use of new technologies
Regulatory requirements
Simple expansion of operation
Other (please, specify):

III.2 In your opinion, to what extent are the following staff categories aware of the needs for digital competences in your company?			
	/100 (1)		
Production Managers			
Engineers			
Technicians			
Operators			
Apprentices/Trainees			
II.3 Do you have staff training programs on t	he topics of Industry 4.0?		
O No scheduled training, whether specific of	or not on I4.0		
Training programs, at planning stage, not yet implemented			
Specific training programs			

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Which training prog	grams do you inten	d to implement or h	nave already impleme	nted in
your Company?				

End of Block: HUMAN RESOURCES - CURRENT AND FUTURE WORKFORCE ORGANIZATION

Start of Block: Block 5