









# Image and Recruitment (ESSA Workshop Results)



- Image of the steel industry as an "old and dirty economy" complicates attractive employer branding and manifests the steel industry as a dying dinosaur.
- Future strategy of H2 and digital transformation must be clearly highlighted and communicate through different channels. Positive steel industry transformation must be communicated in the press and led by politics.
- Political backing for "green steel" in Germany and Europe necessary.
- Active sourcing of candidates continues to gain importance. Maintaining contacts with cooperation institutions (school, university etc.)
- Reality check for young applicants / trainees: expectation management. After vocational training danger of disillusionment in the continuous shift work.
- Technical professions ("blue collar workers") must become more attractive, since these workers control the running systems / maintenance systems
- Quality and quantity issue: The steel industry needs experienced specialists in terms of quality and at the same time many workers in simple production work.
- Flexible workers with the ability to adapt personal skills are needed.
- Successful recruiting starts in many places: e.g. employees as ambassadors, early affiliation of young people, show future viability of steel to point out interesting careers in steel industry



# Steel Sector Careers

A communication campaign to attract the talents of the future



## Main causes of skills shortages

## Industry megatrends

- Lag between innovation and introduction of suitable training
- War for talents

## Education and training

- Academisation
- Ageing workforce and lack of a systematic approach to mentorship
- Lack of forecasting systemsreactive training
- Less specialised degrees
- Shortages in STEM graduates

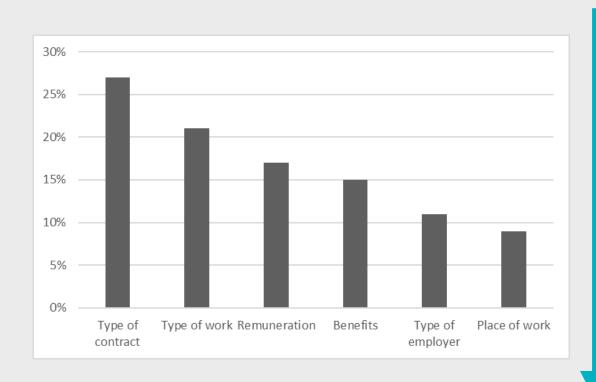
## Image

- Unattractive image
- Perceived lack of transparency
- B2C communication to be improved



## Jobseekers' preferences

## What would motivate students and jobseekers to work in the steel industry?

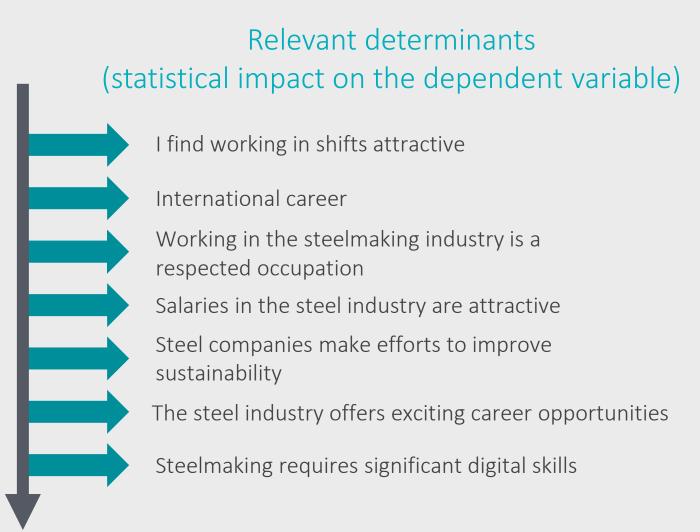


Clear preference for permanent positions, strong Type of contract dislike for part-time and temporary positions Preference for mixed tasks, alternating office work Type of work and physical work Basic salary + bonuses preferred to commission-Remuneration based remuneration Strong preference for company amenities and Benefits training/continuous learning opportunities Type of Preference for multinational corporations employer (perceived as more solid); lower relative importance Respondents prefer easy-to-reach locations which Place of work are close to the city; lower relative importance



Dependent variable

Willingness to work in the steel sector



# **E** Communication Material - Posters





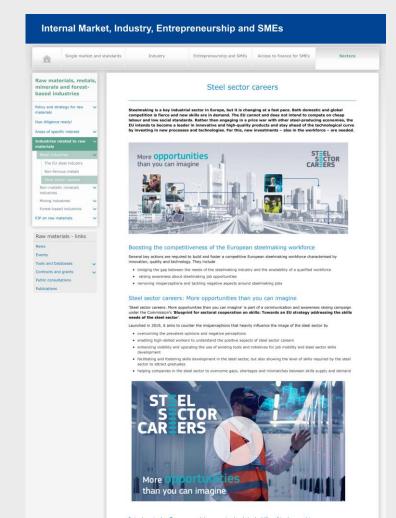








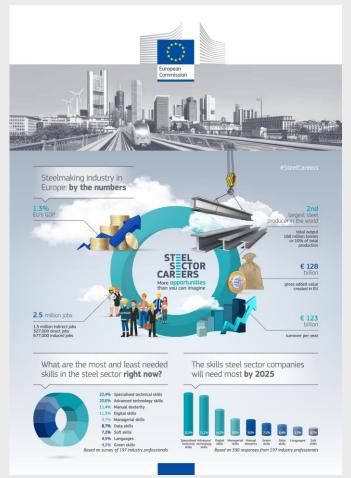
Web page / www.steelcareers.eu

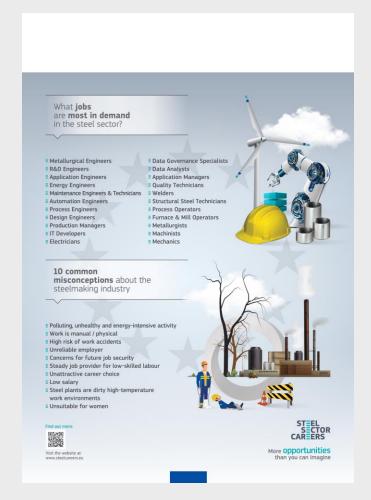


### Interim study: European vision on steel-related skills of today and tomorrow The interim study 'European vision on steel-related skills of today and tomorrow' focuses on the key priority actions in the The interim study "purposes stories of secretaristics along at 100 pt and informative Modes to the key privately actions in the stories of the second of the Key findings 1.3% of EU's GDP Creates €128 billion of gross added value in EU and plays an essential role in several industrial value chains, including Supports 2.5 million jobs (327,000 direct jobs, 1.5 million indirect jobs, 677,000 induced jobs) Automotive, construction, mechanical engineering, tubes and pipes, and domestic appliances are among the most EU is the second largest steel producer in the world after China (total output 168 million tonnes or 10% of total 10 common misconceptions about the steelmaking industry · Polluting, unhealthy and energy-intensive activity · Work is manual/physical . High risk of work accidents Unreliable employer · Concerns for future job security . Steady job provider for low-skilled labour · Unattractive career choice Unsuitable for women The most in demand jobs in the steel sector Maintenance engineers and technicians Structural steel technicians Want to know more about these top jobs? vides detailed descriptions of jobs. You can also find out what skills and qualifications are needed for these. Looking for a job in the steel sector? RIESS, the European job in mobility portal, is your one-stop shop for the job market. Check out the jobseekers section to search for steel vacancies anywhere in Europe. You can even upload your CV so employers can find you. Available in 26 European Factsheet Posters Brochure Infosheet Share Internal Market, Industry, Entrepreneurship Follow us: 9 Twitter f Facebook About us Contact ☐ Instagram ■ YouTube 🧥 RSS Follow the European Commission European Union f Facebook Twitter



## **Factsheet**





## **Available in 8 languages:**

EN, ES, FR, FI, NL, DE, IT, PL











# Available in 8 languages: EN, ES, FR, FI, NL, DE, IT, PL ST EL S CTOR CAR ERS ■ The "European vision on steel-related skills of today and tomorrow" study



### **Info Sheet**







**Video Production** 

https://www.youtube.com/watch?v=FjfXGg98PsM

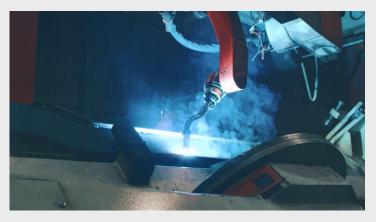














### **Newsletter**



### Dear Name Surname, Welcome to our newsletter!

The European Commission's campaign is well on its way to improve perceptions of careers in the steel industry!

Undertaken within the framework of the Blueprint for sectoral cooperation on skills: Towards an EU strategy addressing the skills needs of the steel sector, this is an initiative of the European Commission and the Executive Agency for Small and Medium-sized Enterprises (EASME).



### The "European vision on steel-related skills of today and tomorrow" study

The study focuses on the key priority actions in the Blueprint for sectoral cooperation on skills: Towards an EU strategy addressing the skills needs of the steel sector.

### What information is available?

- . Main challenges and how these are likely to impact the evolution of the steel sector.
- . Current skills needs and how they are expected to change over next five years, as well as potential gaps and shortages.
- . State-of-play description of different national VET systems (Finland, France, Germany, Italy, the Netherlands, Poland, Spain).
- . Perceptions jobseekers have of careers in the steel industry, with a view to offering insights into biases and challenges that may hinder access to steelmaking careers.
- · Recommendations to support a competitive yet fair European steel sector of tomorrow.

### Communication materials at your fingertips

Available in English, French, German, Dutch, Finish, Italian, Polish and Spanish

# **FACTSHEET** Шин



### **POSTERS**





### Events roundup



Webinars build on workshops

The first weblnar focused on the role of training

and education to foster skills development and

On 20 and 27 February 2020, two webinars were held involving workshop

bridge skills gaps.

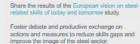
steel industry.

participants from seven countries.

The second examined the image and competitiveness, and how these two aspects contribute to building the necessary skills for the

> Both weblnars validated the roadmaps outlined during the

multi-stakeholder workshops.



Locations: Finland, France, Germany, Italy, the Netherlands, Poland and Spain.

Multi-stakeholder workshops held in 7 countries across Europe



### Available in 8 languages:

EN, ES, FR, FI, NL, DE, IT, PL



VISIT THE WEBSITE NOW

### ST EL S CTOR CAREERS

### More opportunities than you can imagine

The above is a communication and awareness raising campaign initiative of the European Commission and the Executive Agency for Small and Medium-sized Enterprises (FASME) to counter the misperceptions that heavily influence the steel sector's image.

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Job & Orienta 28-30 November 2019, Verona

4-6 March 2020, Bratislava











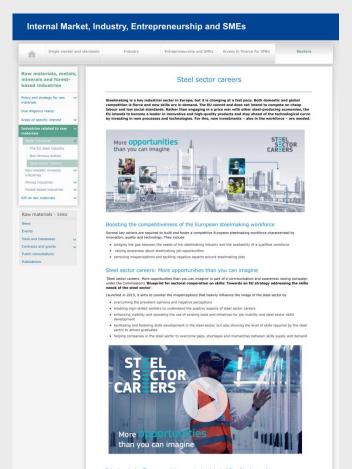


# Digital Campaign





Google Ads





More **opportunities** 

than you can imagine

